

**BRAND GUIDELINES**  
VERSION 5.0

**UNDERPINNING  
EXCELLENCE**

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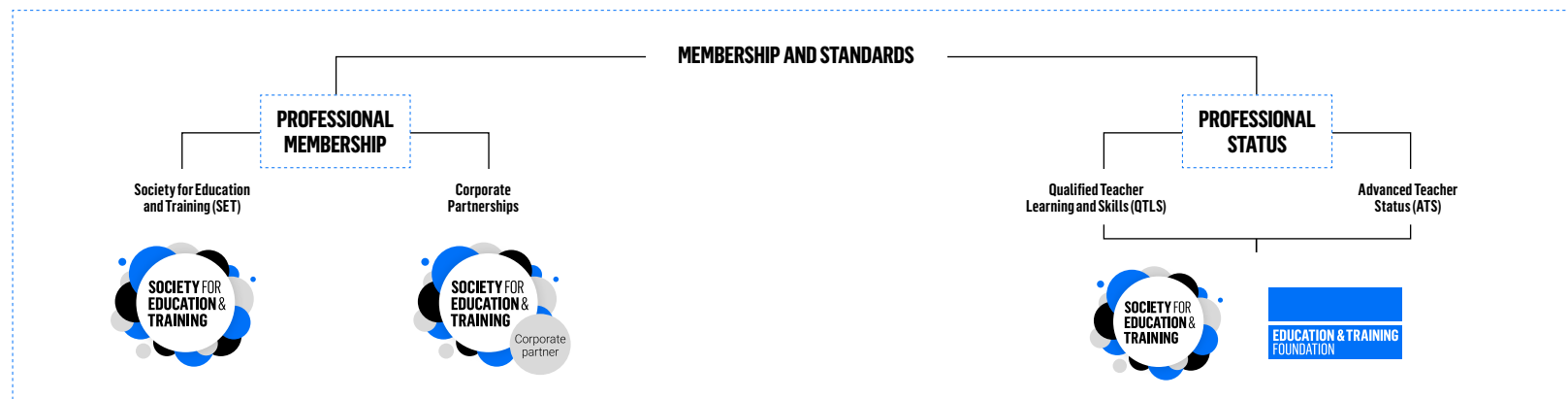
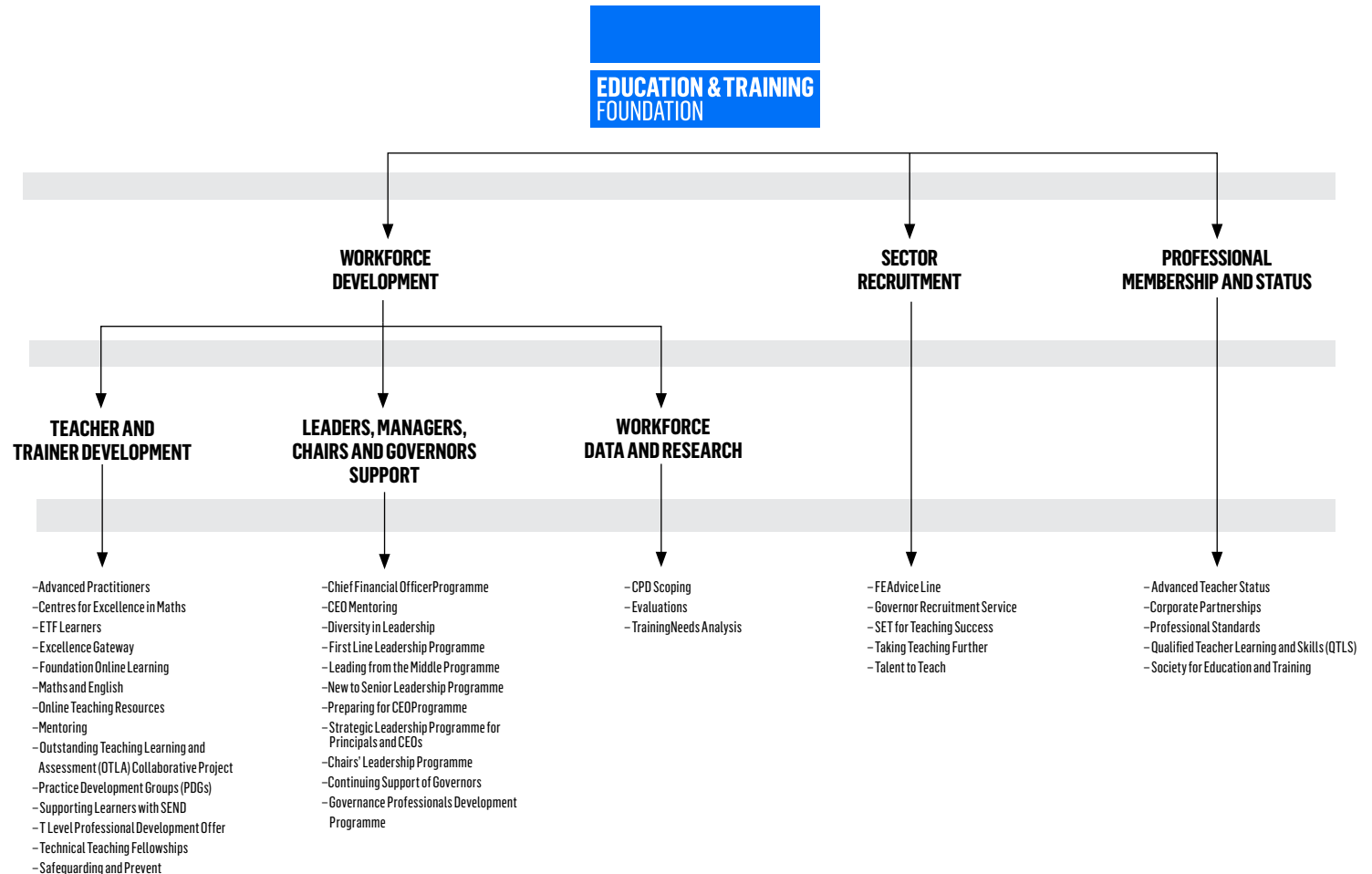
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# BRAND HIERARCHY

The hierarchy diagram illustrates the products and services that the Education and Training Foundation (ETF) provide.

The ETF is responsible for the Society for Education and Training (SET), the professional membership organisation for practitioners working in the Further Education and Training sector. SET administers both Qualified Teacher Learning and Skills (QTLS) status and Advanced Teacher Status (ATS) on behalf of the ETF.



**01**

**BRAND  
STRATEGY**

**BRAND STRATEGY**  
OUR OBJECTIVE

Our charitable objective is to improve the knowledge, skills and capabilities of learners aged 14 and over. We will achieve this by improving the quality of education and training provided by the further education and training profession.

## **BRAND STRATEGY** **ABOUT US**

Please only refer to us as either the Education and Training Foundation or the ETF in copy.

The Education and Training Foundation (ETF) is the sector-owned, government-backed workforce development body for the Further Education and Training sector.

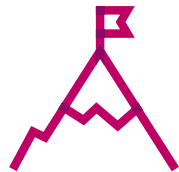
## BRAND STRATEGY

### OUR VALUES



#### Responsive

We listen and provide effective solutions.



#### Striving for excellence

We aim for the highest standards in everything that we do.



#### Inclusive

We reflect your views in our thinking and our actions.



#### Expert

We base our decisions on evidence and expertise.



#### Trustworthy

We are open, honest and act with integrity.

## **BRAND STRATEGY**

### **OUR MISSION**

Our mission is to support the continuing transformation of our country's technical and vocational education system by ensuring the sector has world-class teachers, trainers, assessors and leaders. This leads to ever-improving learner outcomes, a better skilled workforce and a stronger economy, country and society.

**We do this by improving, driving and championing the quality of the sector's leadership, teaching and training through:**

- Setting and promoting Professional Standards, awarding QTLS and ATS, and managing the Society for Education and Training, the professional membership body for the sector
- Supporting the sector through reform and change
- Leading professional and workforce development for teachers, trainers, assessors, leaders and governors
- Being the home of independent, impartial and comprehensive workforce data and research.



**02**

**BRAND  
EXPRESSION**

# BRAND EXPRESSION

## PRIMARY LOGO

### Colourways

Our logo visually represents our core thought of underpinning excellence. A distinctive form that utilises colour to display our personality.

**Avoid categorisation or repetitive use of just one logo colour.**

Whilst our coloured logo can sit on both white and photographic backgrounds, our black logo can be placed on white, photographic or coloured backgrounds.



## BRAND EXPRESSION SECONDARY LOGO

### Colourways reversed

In instances where the logo sits on a coloured or photographic background, the logo can be reversed out.

Please note: When placing a white logo on a coloured background, always ensure that the text colour within the logo matches that of the **background** (as shown here).



# BRAND EXPRESSION LOGO

## Clear space and sizing

The 'X' height changes proportionally according to the size of the logo but it is always determined by the height of the 'bar' as shown to the right.



**A3** 60mm



**A4** 43mm



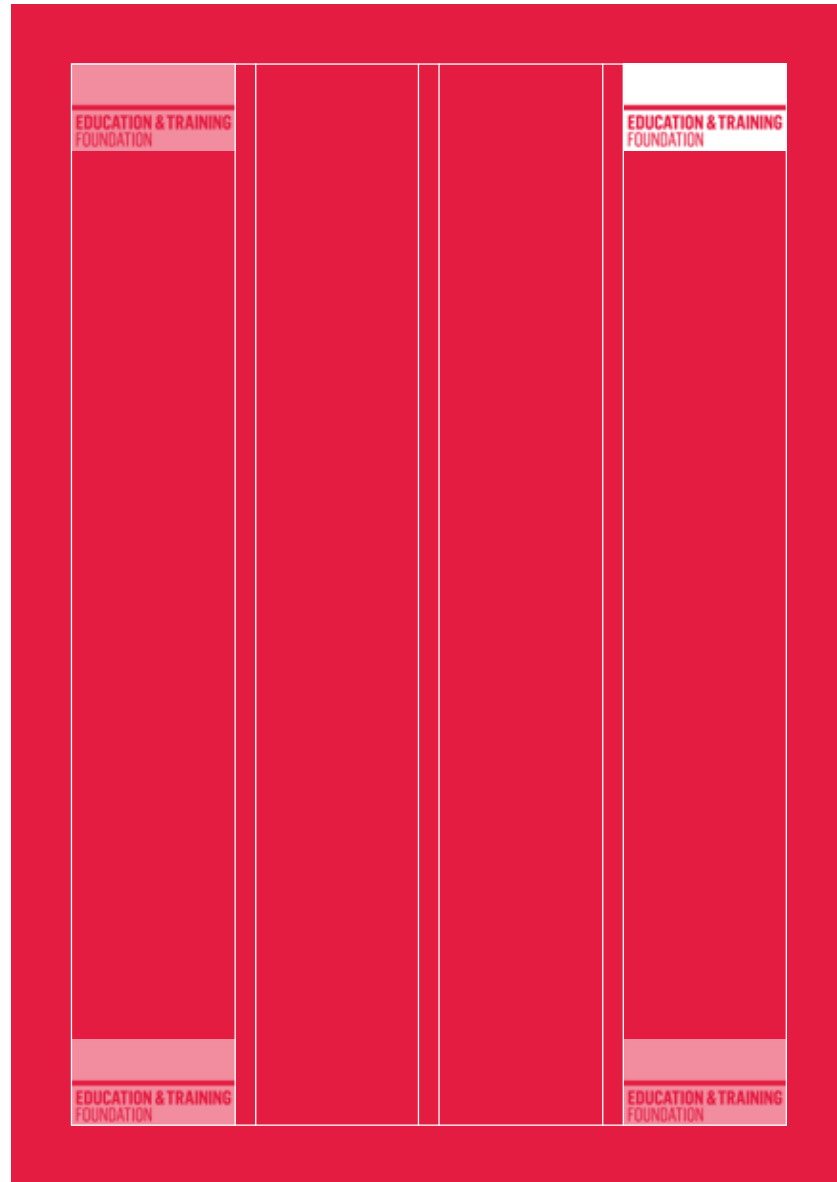
**Minimum** 25mm

# BRAND EXPRESSION LOGO

## Positioning

When the logo is used on its own, it is always positioned top right, adhering to isolation zone rules. Where this is not possible the logo can be placed in any other corner.

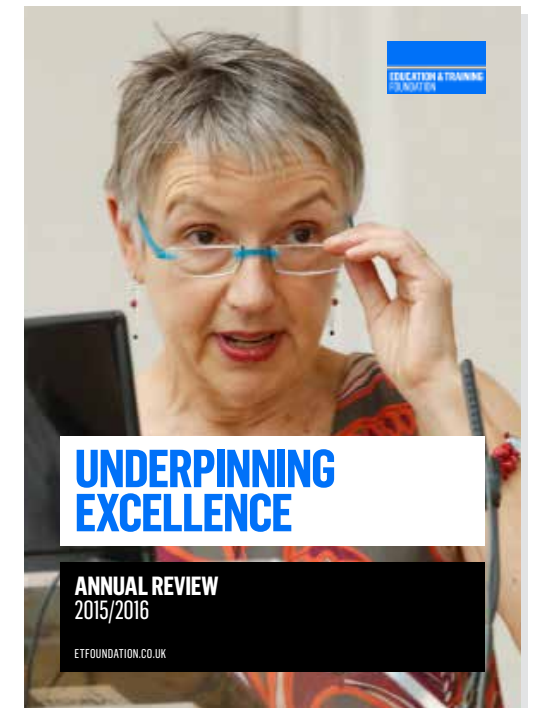
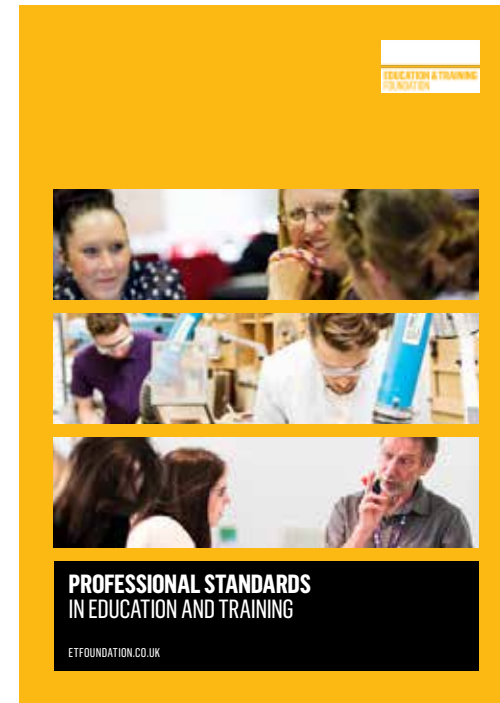
To comply with accessibility requirements, when using the logo on documents and presentation slides, do not put it on every page. Place the logo on the first page only and mark as decorative.



# BRAND EXPRESSION LOGO

## Backgrounds

- Our logo can appear on white, coloured and photographic backgrounds.
- When positioning the logo, always ensure it sits on a clear area of the page, free of other visual elements.
- When using the logo on a photograph, try to position it over an area that is relatively clear and makes our logo stand out clearly.
- When using the logo on photographic backgrounds please use a primary logo (coloured) not a white out one.



# BRAND EXPRESSION LOGO

## Mis-use of the logo

Please make sure that our logo appears consistently on materials, following the guidance around sizing and positioning.

Avoid altering these rules or attempting to adapt or modify the logo in any way.

Please do not remove the line of the logo - this is a key aspect of the brand and must remain in place.



**Don't** write anything inside the top bar of the logo. This should always appear empty.



**Don't** rotate the logo. It should always appear horizontally.



**Don't** change the arrangement of the logo elements at all.



**Don't** add any visual effects to the logo (e.g. drop shadows).



**Don't** distort the proportions of the logo.



**Don't** overprint the logo. Please make sure that the logo is a solid colour at all times. Always ensure the logo is set to knockout of the background when printing.

# BRAND EXPRESSION LOGO

## Backgrounds

Avoid placing our logo over photography in a way that appears odd or obscures an important detail.

Always look to provide contrast between our logo and the photograph through the choice of colour.





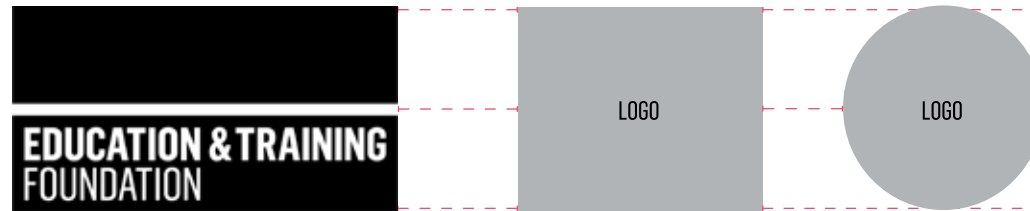
# BRAND EXPRESSION

## CO-BRANDING

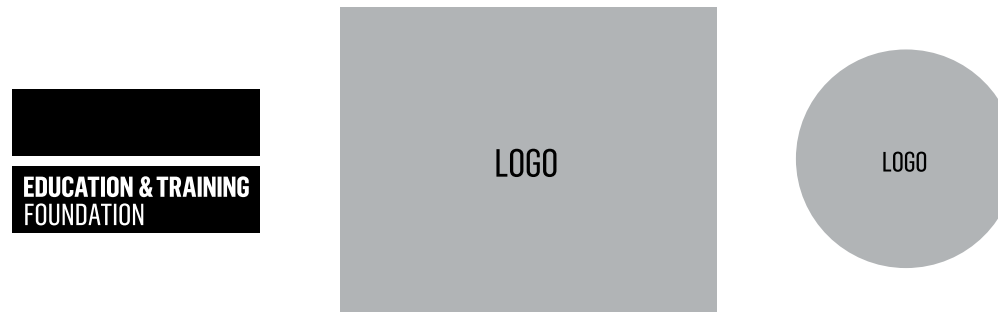
### Co-branding

Sometimes our logo is positioned alongside other company/brand logo(s). Please make sure that they are equally spaced, centred and cover approximately the same area of space.

**The partner logo(s) should be scaled so that they have equal visual weight.**



**Equal** visual weight between the logos.



**Unequal** visual weight between the logos.

## BRAND EXPRESSION PROGRAMME LOGOS

### Programme lock-ups

Our ETF programme logos are a combination of the ETF logo and the name of the programme.

Our programmes do not have particular colours attributed to them and can be used in any of the ETF brand colours.

Do not create your own programme logos by copying this style. An Adobe Illustrator template is available for creating new programme logos and is available from the ETF marketing team.

Under no circumstances should any text or graphic other than a programme name be coupled with the ETF logo.

Whilst our coloured logos can sit on both white and photographic backgrounds, our black logo can be placed on white, photographic or coloured backgrounds.

**NB:** If the programme name is made up of a single word, this should be aligned to the bottom of the ETF logo.



# OUTSTANDING TEACHING LEARNING AND ASSESSMENT (OTLA)



# EXCELLENCE GATEWAY



# FE ADVICE



# PREVENT

# BRAND EXPRESSION PROGRAMME LOGOS

## Colourways reversed

Reversed versions and templates are available for instances where the logo needs to sit on a coloured or photographic background.

Please note: When placing a white logo on a coloured background, always ensure that the text colour within the logo matches that of the **background** (as shown here).



OUTSTANDING TEACHING  
LEARNING AND ASSESSMENT (OTLA)



EXCELLENCE  
GATEWAY



FE  
ADVICE



PREVENT

## BRAND EXPRESSION PROGRAMME LOGO

### Clear space and minimum size

The 'X' height changes proportionally according to the size of the logo but it is always determined by the height of the 'bar' as shown to the right.



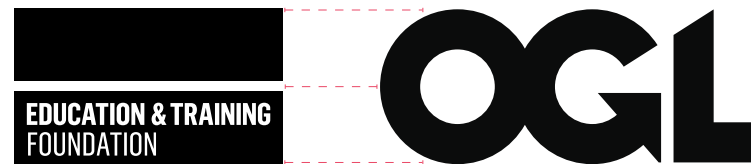
# BRAND EXPRESSION

## OGL LOGO POSITIONING

All Leadership and Governance contract materials produced by ETF and our suppliers (Delivery Partners, contractors, associates etc.) using DfE funding must include an appropriate Open Government License (OGL) statement. This does not include materials with a limited shelf life such as leaflets or advertisements, which are not considered to be used by third parties.

Every downloadable ('moveable') resource requires an attribution statement on it. So when the resource is downloaded and 'moved' (i.e. to a third party's own systems) then the OGL attribution moves with it.

However, if the resource cannot be downloaded but merely viewed on one of our webpages, the attribution statement may go on the webpage rather than the individual resource.



**Equal** visual weight between the logos.



**Digital** minimum 41px



**Print** minimum 8mm

Using an attribution statement declares that the resources are available under OGL (currently v3.0), and with a link to the actual licence (on the National Archives website). An example would be:

**OGL** This resource is available to use under the [Open Government Licence v3.0](#).

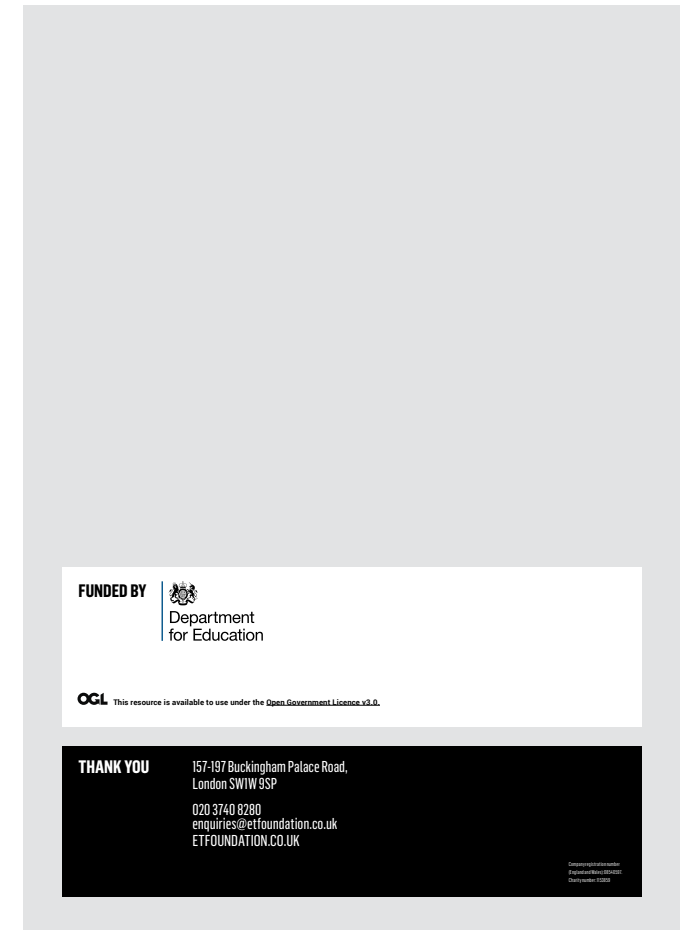
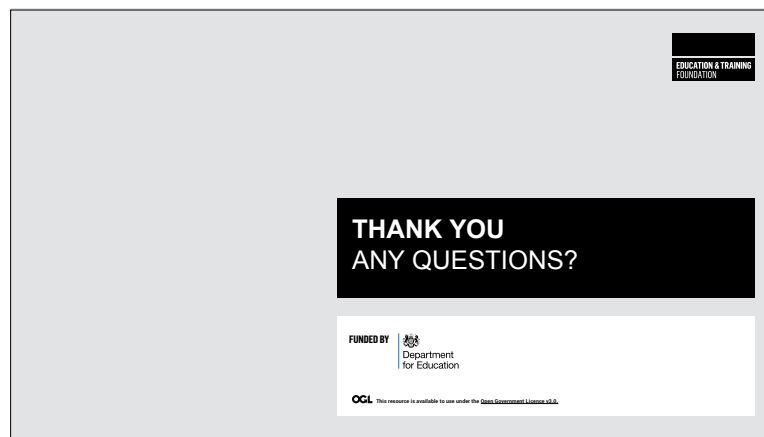
Or

**OGL** This information is available to use under the  
Open Government Licence v3.0. To view this licence, visit  
<https://www.nationalarchives.gov.uk/doc/open-government-licence/>

Please note both links are live.

# BRAND EXPRESSION

## OGL LOGO POSITIONING



Example of footer placement.

Clockwise: video end, brochure back cover, PPT end slide

# BRAND EXPRESSION URL

When website URLs are used, please use the following typefaces to maintain consistency and clarity. Weight and colour can be used for emphasis where necessary.

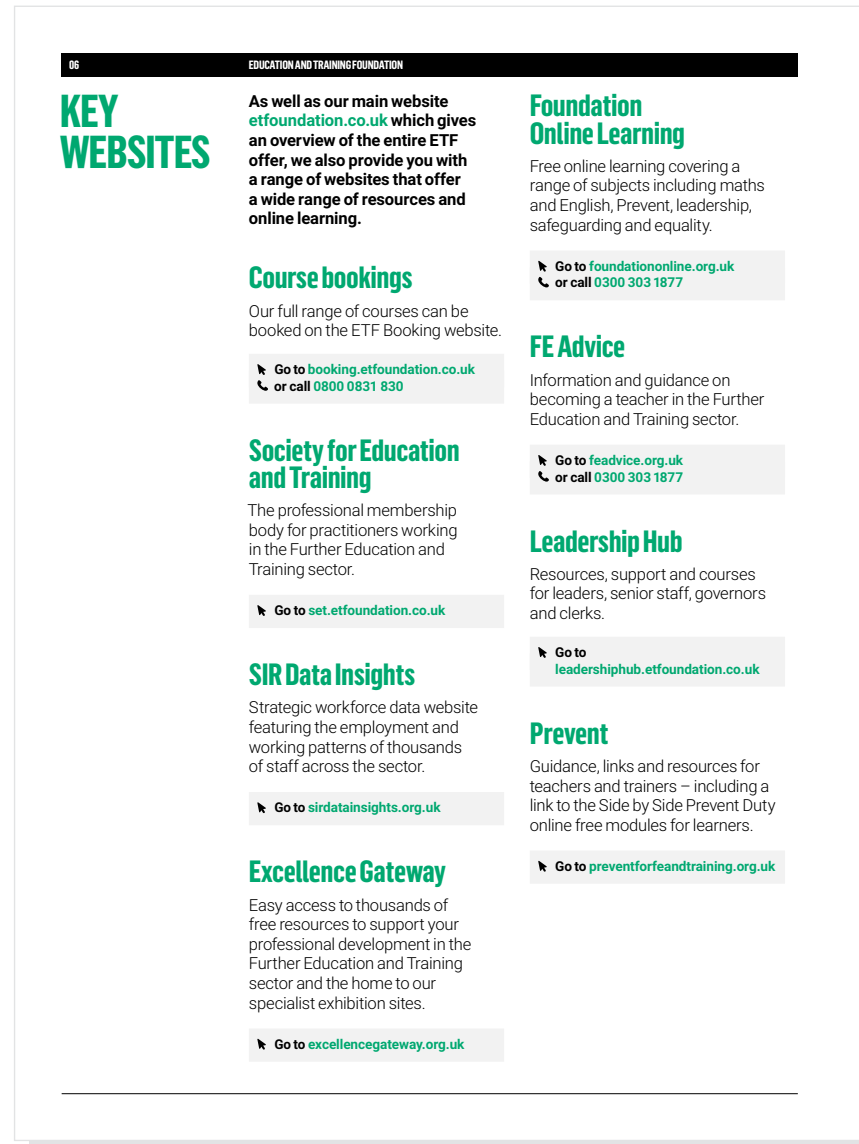
## Stand-alone URL

- Main URL  
Flama Condensed, uppercase without www
- Main URL with extension  
Flama Condensed, uppercase without www
- Other URLs  
Flama Condensed, uppercase include www when required

## URL within body copy

- Main URL  
Roboto, sentence case without www
- Main URL with extension  
Roboto, sentence case without www
- Other URLs  
Roboto, sentence case www must be included

## IN USE



## EXAMPLE STAND-ALONE URL

- **ETFFOUNDATION.CO.UK**
- **ETFFOUNDATION.CO.UK/RESEARCH**

## EXAMPLE URL WITHIN BODY COPY

- Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur elementum gilla venenatis **etfoundation.co.uk**.
- Lorem ipsum dolor sit amet, consectetur adipiscing elit. Curabitur elementum gilla venenatis **etfoundation.co.uk/research**.

# BRAND EXPRESSION

## COLOUR FOR PRINT

Our colour palette is confident and vibrant. These can be used across all our brand communications.

The colours shown on this page are for print only. Litho and digital printing should both use the CMYK values outlined here.

In special instances – usually where the print is limited to only one or two colours – the Pantone versions of the colours can be used. (Pantone colours should only be used when litho printing).

**For tints of the colours see pages 24–26.**

Please note: The colours displayed here may not accurately match to the actual colour printed on paper.

CMYK	PANTONE
0 90 65 0	199 U
0 30 100 0	7549 U
100 15 0 0	PRO BLUE U
80 0 70 0	2418 U
30 100 0 0	227 U
0 0 0 100	BLACK 6



# BRAND EXPRESSION

## COLOUR FOR ONSCREEN

Our colour palette is confident and vibrant. These can be used across all our brand communications.

The colour values shown here should be used for any onscreen communications – web, email, social media, Microsoft PowerPoint and Word.

**Please note:** due to legibility issues white text must not be used on the yellow background colour. Black text should be used.

### Text colours

The text colours are based on the primary colour palette but they have been darkened to increase legibility across a range of sizes.

Yellow should not be used as a text colour on a white background.

RGB	HEX
229 28 65	#E51C41
253 185 19	#FDB913
0 110 245	#006EF5
0 133 86	#008556
190 0 100	#BE0064
0 0 0	#000000

### TEXT COLOURS

<b>COPY RED</b> RGB: 185 21 51 HEX: #B91533
<b>COPY BLUE</b> RGB: 0 90 197 HEX: #005AC5
<b>COPY GREEN</b> RGB: 0 108 71 HEX: #006C47
<b>COPY PURPLE</b> RGB: 190 0 100 HEX: #BE0064
<b>COPY BLACK</b> RGB: 0 0 0 HEX: #000000

# BRAND EXPRESSION

## TINT COLOURS

You can use specific tints of the ETF primary palette to add depth and contrast to a design, for example in charts and graphs. Don't use tints independently. For consistency, use the tint percentages we've provided opposite.

If the ETF background tint value is 50% or below then any text sitting on or in that area should be ETF black. White text must not be used on low percentage tints due to legibility issues.

When using a yellow background of any percentage, any text sitting on that area must be ETF black. White text must not be used on yellow backgrounds due to legibility issues.

<b>100%</b> <b>CMYK:</b> 0 90 65 0 <b>RGB:</b> 229 28 65 <b>HEX:</b> #E51C41	<b>90%</b> <b>CMYK:</b> 0 81 58 0 <b>RGB:</b> 232 77 77 <b>HEX:</b> #E84D4D	<b>80%</b> <b>CMYK:</b> 0 72 51 0 <b>RGB:</b> 234 93 93 <b>HEX:</b> #EA5D5D	<b>70%</b> <b>CMYK:</b> 0 63 45 0 <b>RGB:</b> 237 116 116 <b>HEX:</b> #ED7474	<b>60%</b> <b>CMYK:</b> 50 54 38 0 <b>RGB:</b> 240 138 138 <b>HEX:</b> #F08A8A
<b>50%</b> <b>CMYK:</b> 0 45 32 0 <b>RGB:</b> 242 157 157 <b>HEX:</b> #F29D9D	<b>40%</b> <b>CMYK:</b> 0 36 25 0 <b>RGB:</b> 245 175 175 <b>HEX:</b> #F5AFAF	<b>30%</b> <b>CMYK:</b> 0 27 19 0 <b>RGB:</b> 247 196 196 <b>HEX:</b> #F7C4C4	<b>20%</b> <b>CMYK:</b> 0 18 13 0 <b>RGB:</b> 250 216 216 <b>HEX:</b> #FAD8D8	<b>10%</b> <b>CMYK:</b> 0 9 7 0 <b>RGB:</b> 252 235 235 <b>HEX:</b> #FCEBEB
<b>100%</b> <b>CMYK:</b> 0 30 100 0 <b>RGB:</b> 253 185 19 <b>HEX:</b> #FDB913	<b>90%</b> <b>CMYK:</b> 0 27 90 0 <b>RGB:</b> 253 192 42 <b>HEX:</b> #FDC02A	<b>80%</b> <b>CMYK:</b> 0 24 80 0 <b>RGB:</b> 253 199 66 <b>HEX:</b> #FDC742	<b>70%</b> <b>CMYK:</b> 0 21 70 0 <b>RGB:</b> 254 206 89 <b>HEX:</b> #FCE559	<b>60%</b> <b>CMYK:</b> 0 18 60 0 <b>RGB:</b> 254 213 113 <b>HEX:</b> #FED571
<b>50%</b> <b>CMYK:</b> 0 15 50 0 <b>RGB:</b> 254 220 137 <b>HEX:</b> #FEDC89	<b>40%</b> <b>CMYK:</b> 0 12 40 0 <b>RGB:</b> 254 227 161 <b>HEX:</b> #FEE3A1	<b>30%</b> <b>CMYK:</b> 0 9 30 0 <b>RGB:</b> 254 234 184 <b>HEX:</b> #FEEAB8	<b>20%</b> <b>CMYK:</b> 0 6 20 0 <b>RGB:</b> 255 240 203 <b>HEX:</b> #FFF0CB	<b>10%</b> <b>CMYK:</b> 0 3 10 0 <b>RGB:</b> 255 246 226 <b>HEX:</b> #FFF6E2

# BRAND EXPRESSION

## TINT COLOURS

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If the ETF background tint value is 50% or below then any text sitting on or in that area should be ETF black. White text must not be used on low percentage tints due to legibility issues.

<b>100%</b> <b>CMYK:</b> 100 15 0 0 <b>RGB:</b> 0 110 245 <b>HEX:</b> #006EF5	<b>90%</b> <b>CMYK:</b> 75 24 0 0 <b>RGB:</b> 26 127 249 <b>HEX:</b> #1A7FF9	<b>80%</b> <b>CMYK:</b> 71 18 0 0 <b>RGB:</b> 51 141 249 <b>HEX:</b> #338DF9	<b>70%</b> <b>CMYK:</b> 65 12 02 00 <b>RGB:</b> 77 156 250 <b>HEX:</b> #4D9CFA	<b>60%</b> <b>CMYK:</b> 59 07 03 00 <b>RGB:</b> 102 170 251 <b>HEX:</b> #66AAFB
<b>50%</b> <b>CMYK:</b> 52 05 03 00 <b>RGB:</b> 128 184 251 <b>HEX:</b> #80B8FB	<b>40%</b> <b>CMYK:</b> 53 03 04 00 <b>RGB:</b> 153 198 252 <b>HEX:</b> #99C6FC	<b>30%</b> <b>CMYK:</b> 34 01 04 00 <b>RGB:</b> 178 212 253 <b>HEX:</b> #B2D4FD	<b>20%</b> <b>CMYK:</b> 24 01 03 00 <b>RGB:</b> 204 227 254 <b>HEX:</b> #CCE3FE	<b>10%</b> <b>CMYK:</b> 13 00 02 00 <b>RGB:</b> 230 241 254 <b>HEX:</b> #E6F1FE
<b>100%</b> <b>CMYK:</b> 80 0 70 0 <b>RGB:</b> 0 133 86 <b>HEX:</b> #008556	<b>90%</b> <b>CMYK:</b> 72 0 63 0 <b>RGB:</b> 25 145 103 <b>HEX:</b> #199167	<b>80%</b> <b>CMYK:</b> 64 0 56 0 <b>RGB:</b> 51 157 120 <b>HEX:</b> #339D78	<b>70%</b> <b>CMYK:</b> 56 0 49 0 <b>RGB:</b> 76 169 136 <b>HEX:</b> #4CA988	<b>60%</b> <b>CMYK:</b> 48 0 42 0 <b>RGB:</b> 102 182 154 <b>HEX:</b> #66B69A
<b>50%</b> <b>CMYK:</b> 40 0 35 0 <b>RGB:</b> 127 194 170 <b>HEX:</b> #7FC2AA	<b>40%</b> <b>CMYK:</b> 32 0 28 0 <b>RGB:</b> 153 206 187 <b>HEX:</b> #99CEBB	<b>30%</b> <b>CMYK:</b> 24 0 21 0 <b>RGB:</b> 178 218 204 <b>HEX:</b> #B2DACC	<b>20%</b> <b>CMYK:</b> 16 0 14 0 <b>RGB:</b> 204 231 221 <b>HEX:</b> #CCE7DD	<b>10%</b> <b>CMYK:</b> 8 0 7 0 <b>RGB:</b> 229 243 238 <b>HEX:</b> #E5F3EE

# BRAND EXPRESSION

## TINT COLOURS

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If the ETF background tint value is 50% or below then any text sitting on or in that area should be ETF black. White text must not be used on low percentage tints due to legibility issues.

<b>100%</b> CMYK: 30 100 0 0 RGB: 190 0 100 HEX: #BE0064	<b>90%</b> CMYK: 27 90 0 0 RGB: 196 26 115 HEX: #C41A73	<b>80%</b> CMYK: 24 80 0 0 RGB: 202 51 130 HEX: #CA3382	<b>70%</b> CMYK: 21 70 0 0 RGB: 209 77 146 HEX: #D14D92	<b>60%</b> CMYK: 18 60 0 0 RGB: 215 102 161 HEX: #D766A1
<b>50%</b> CMYK: 15 50 0 0 RGB: 222 127 177 HEX: #DE7FB1	<b>40%</b> CMYK: 12 40 0 0 RGB: 229 153 193 HEX: #E599C1	<b>30%</b> CMYK: 9 30 0 0 RGB: 235 178 208 HEX: #EBB2D0	<b>20%</b> CMYK: 6 20 0 0 RGB: 242 204 224 HEX: #F2CCE0	<b>10%</b> CMYK: 3 10 0 0 RGB: 248 229 239 HEX: #F8E5EF
<b>100%</b> CMYK: 0 0 0 100 RGB: 0 0 0 HEX: #000000	<b>90%</b> CMYK: 0 0 0 90 RGB: 45 45 45 HEX: #414042	<b>80%</b> CMYK: 0 0 0 80 RGB: 74 74 74 HEX: #58595B	<b>70%</b> CMYK: 0 0 0 70 RGB: 99 99 99 HEX: #6D6E71	<b>60%</b> CMYK: 0 0 0 60 RGB: 123 123 123 HEX: #808285
<b>50%</b> CMYK: 0 0 0 50 RGB: 146 146 146 HEX: #939598	<b>40%</b> CMYK: 0 0 0 40 RGB: 169 169 169 HEX: #A7A9AC	<b>30%</b> CMYK: 0 0 0 30 RGB: 191 191 191 HEX: #BCBECO	<b>20%</b> CMYK: 0 0 0 20 RGB: 213 213 213 HEX: #D1D3D4	<b>10%</b> CMYK: 0 0 0 10 RGB: 234 234 234 HEX: #E6E7E8

# BRAND EXPRESSION

## PRINT SETUP GUIDANCE

The following guidance is not exhaustive or fail-safe but will hopefully help to get the best from the print we produce.

### How to make a print ready PDF

Ensure that all standard artwork checks have been carried out before making the PDF:

- The document size is correct.
- The correct colour swatches have been used and are matched to the print colour references as given in these guidelines.
- Always set up a custom black swatch, as the 'default' swatch will overprint onto the background colour which way have undesired results.
- If printing large areas of black, it may be beneficial to set up a 'rich black' colour swatch which is made up of 100% black and a combination of percentages of cyan, magenta and yellow. If in any doubt, always speak to the printer who can give advice.
- Document colours are all set up as CMYK (SPOT colours wherever Pantone colours are being used in the printing process).
- The document is set up in the correct colour mode (CMYK for print) and the correct profile is selected (this can be found under 'Edit > Assign profiles...' – it is a good idea to speak to your printer and find out the output profile that they use, this will help with colour accuracy.
- All images are 300dpi.
- Ensure there is 3mm bleed applied to any imagery or colour.
- All fonts are correct and loaded.

### Exporting from Adobe InDesign

- Go to 'File' > 'Export'.
- In the drop down format menu select 'Adobe PDF (Print)'.
- This will take you to the Export Adobe PDF window.
- Select 'PDF/X1a:2001' in the drop down menu under the presets at the top of the window.
- In the PDF export sub-menu on the left hand side there is an 'output' section. Once selected you'll see a drop down menu called 'Destination' – this will usually default to the colour profile that the document has been set-up to. Again, if in doubt – speak to your printer and they'll be able to guide you to the colour profile you should be using.
- Select 'Marks and Bleed' and click crop marks on and add 3mm bleed.
- Select 'Export'.

### What is PDF/X?

- PDF/X compliance is an agreed standard on the best settings for printing a typical PDF.
- PDF/X is a subset of these rules specifying e.g. that the PDF must be CMYK and to a set colour standard.
- Artwork supplied as an RGB file can throw up unexpected results – please always ensure that the PDF is set up as CMYK as set out here.

# BRAND EXPRESSION

## PRINT PROOF GUIDANCE

The most important step in the print process is a prepress proof. This is a stage to double check all details of the print job and provides an opportunity to make any corrections to the artwork if needed.

### Checking proofs for colour consistency

Once your artwork PDF has been sent to the printer, they'll send back a proof for you to check and sign-off – these will usually come in one of the following formats:

- Hard proofs (Hi-res digital proofs (such as match proofs or Chromolins)).
- Soft proofs (PDF).
- Wet proofs (Litho press printed proofs).

### What to look for...

#### Hard proofs

- These are standard proofs and are usually 90% accurate for colour giving a good representation of what the final print will look like (apart from Pantone colours which don't always reproduce correctly on a digital proof).
- Always try and check proofs in daylight or a daylight source for best colour representation (viewing them under tungsten bulbs or striplighting can be mis-leading).

#### Soft proofs (PDF)

- These are a cost effective way of proofing for quick turnaround jobs.
- PDF proofing is not good for assessing colour – as they're viewed on screen using the RGB colour space as opposed to CMYK.

#### Wet proofs (Litho press printed proofs)

- These are the most accurate but expensive way to proof a job.
- A wet proof will allow you to see exactly how the finished job will look as they will use the same paper stock and inks.

### Press check

- Check that the colours are as intended and are matching the brand specifications.
- Check that the correct paper stock that has been specified is being used.
- If printing spot colours, compare a PMS swatch against the printed sheet.
- Check for dot gain – this is when too much ink is used and the halftone dots on the page are enlarged, giving a darker appearance than they should. Any thin lines may also start to fill in and disappear.
- Check large areas of solid colour for even coverage (tell tale signs are colour banding and the colour fading across a large area).
- Make sure there are no marks or scratches appearing on the page.

It is useful to supply the printer with best practice examples of previous materials so they can match as closely as possible on press.

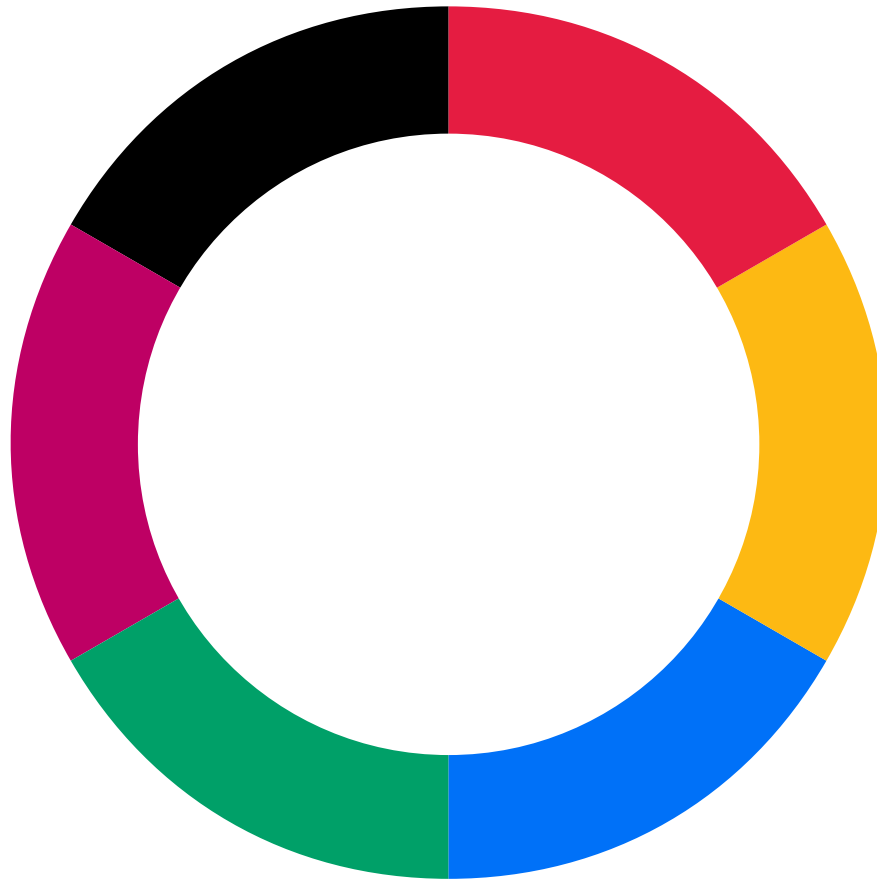
# BRAND EXPRESSION COLOUR

## Colour usage

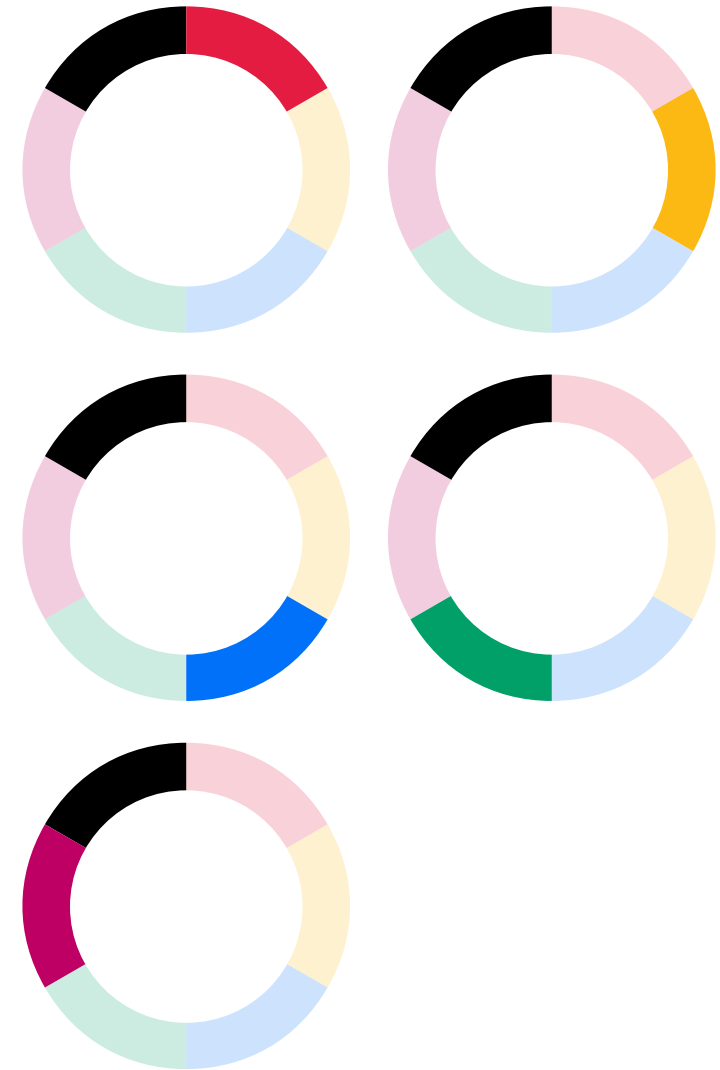
We have a wide and diverse colour palette that helps us to create a variety of applications. Each individual colour has been chosen to create a bold impact, so should be used confidently, pairing black with a bright colour for each application. Whilst we shouldn't dilute its impact by using these colours together, we should always strive to use each colour evenly across our brand.

We should always avoid using colour to categorise our communications.

COLOUR DISTRIBUTION



OPTIMUM COLOUR WAY EXAMPLES



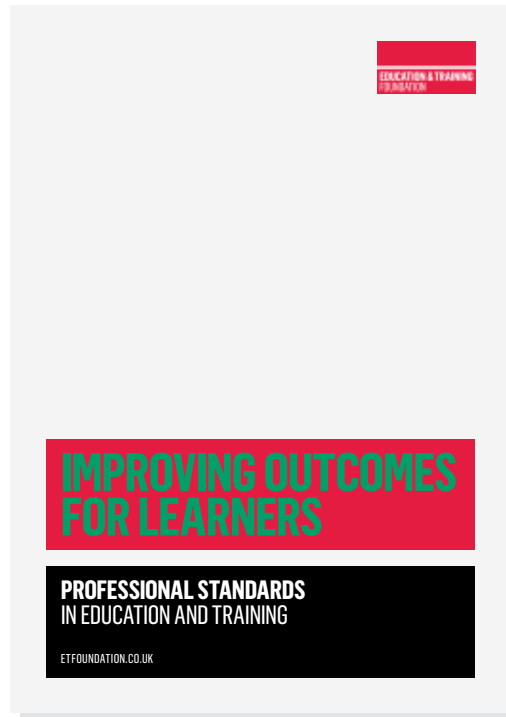
# BRAND EXPRESSION COLOUR

## Colour usage

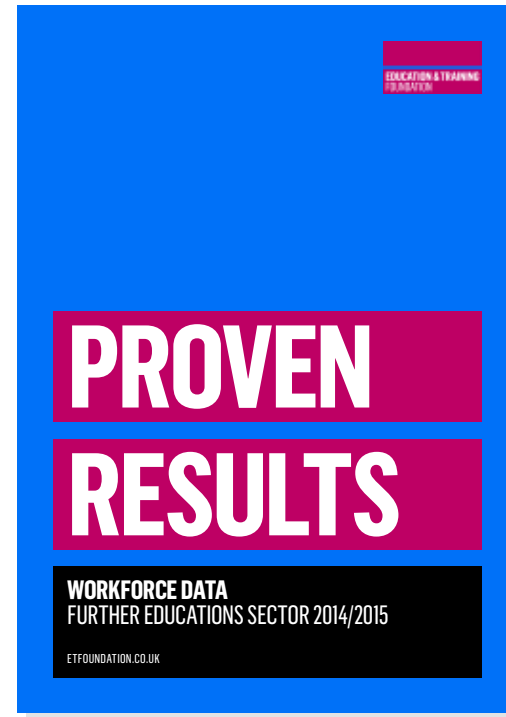
Using our colour palette consistently will help us to create a recognisable and distinctive brand. Maintaining clarity in how colour is applied is an important characteristic to how our brand will look and feel.

**We should aim to only use one colour (excluding white and black) from our palette per application.**

Shown here are some ways we should avoid using our colour palette.



**Avoid** using two colours from our palette to set typography.



**Avoid** using more than one colour from our palette when setting a background.



**Avoid** using a mix of colours when applying graphic elements.



## BRAND EXPRESSION TYPOGRAPHY

### Primary typeface

We should aim to use our primary typeface in upper case in the graphic device but sentence case elsewhere. All three weights of Flama Condensed should be left aligned and used to add emphasis and a sense of hierarchy to communications.

For more details on specific usage, please refer to example visuals on pages 21 and 22.

The minimum recommended size to use Flama Condensed is 10pt.

Flama Condensed can be purchased from Village fonts, [vllg.com](https://vllg.com).

### Alternative typeface

When it is not possible to purchase Flama Condensed, please use Arial. Please refer to pages 25 and 26 for further guidance.

**FLAMA CONDENSED BOLD**  
**ABCDEF123456!@#\$**  
**abcdef123456!@#\$**

**FLAMA CONDENSED BASIC**  
**ABCDEF123456!@#\$**  
**abcdef123456!@#\$**

**FLAMA CONDENSED BOOK**  
**ABCDEF123456!@#\$**  
**abcdef123456!@#\$**

# BRAND EXPRESSION TYPOGRAPHY

## Supporting typeface

Roboto should be used for body copy. It should be set in sentence case and aligned left. Use different weights to add emphasis and a sense of hierarchy to communications.

For more details on specific usage, please refer to example visuals on page 22.

Roboto can be downloaded from [fonts.google.com](https://fonts.google.com)

## Alternative typeface

When it is not possible to purchase Flama Condensed, please use Arial. Please refer to pages 25 and 26 for further guidance.

**Roboto  
Bold**

***Roboto  
Bold Italic***

Roboto  
Light

*Roboto  
Light Italic*

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890!@#

*abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890!@#*

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890!@#

*abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890!@#*

# BRAND EXPRESSION TYPOGRAPHY

## System typeface

Arial should be used in instances where our primary and supporting typefaces are not available.

Arial should be left aligned, with different weights used to add emphasis and create a sense of hierarchy in communications.

**Arial  
Bold**

***Arial  
Bold Italic***

**Arial  
Regular**

***Arial  
Italic***

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890!@#

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890!@#

abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890!@#

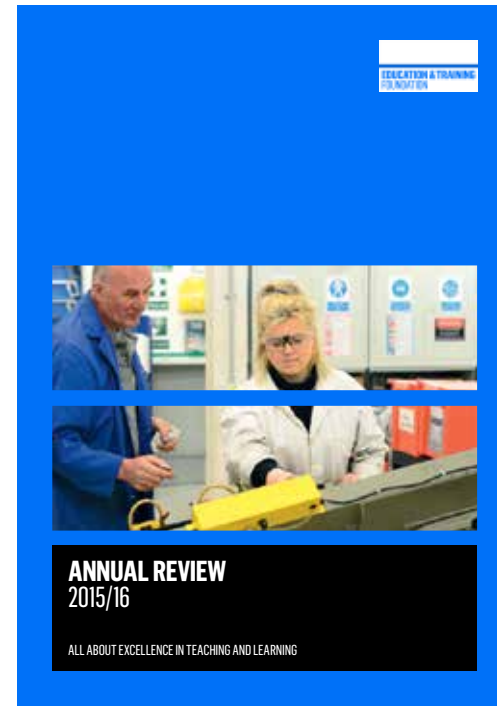
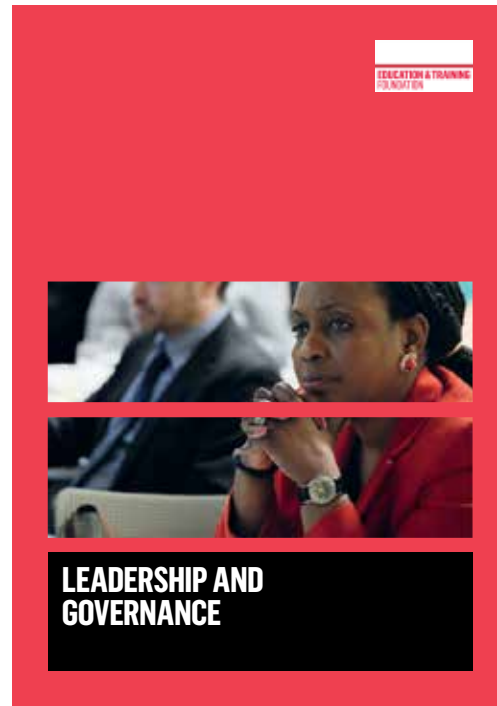
abcdefghijklmnopqrstuvwxyz  
ABCDEFGHIJKLMNOPQRSTUVWXYZ  
1234567890!@#

# BRAND EXPRESSION TYPOGRAPHY

## Typography in the graphic device

Where possible, Flama Condensed should be used within the graphic device. This is to establish a connection between top-level messaging and the logo.

As per the examples, Flama Condensed should be used in uppercase and left aligned. A variation in weights will establish a clear hierarchy of information between headlines and supporting details such as URLs and subtitles.

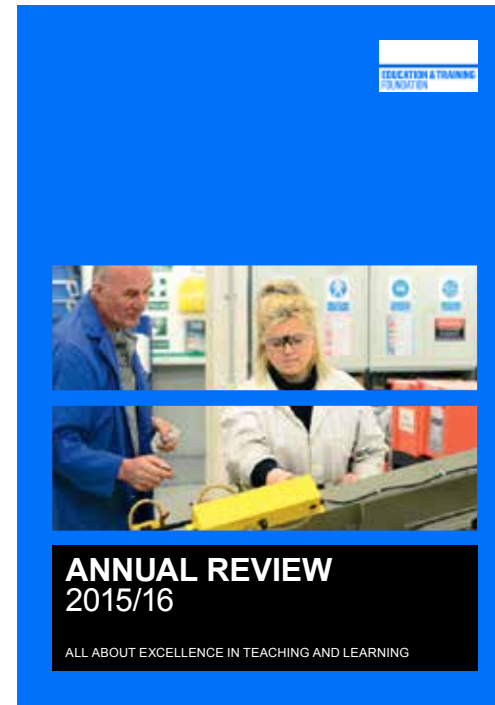


# BRAND EXPRESSION TYPOGRAPHY

## System typography in the graphic device

When Flama condensed is not available, Arial should instead be used within the graphic device.

As per the examples, Arial should be used in uppercase and left aligned. A variation in weights will establish a clear hierarchy of information between headlines and supporting details such as URLs and subtitles.



# BRAND EXPRESSION TYPOGRAPHY

## Typography in use

Our primary and supporting typefaces should be used in a range of weights to add emphasis and create a sense of hierarchy, fundamentally improving readability and aiding accessibility.

Left alignment is predominantly used, with the exception of centre aligned key statistics supported by iconography.

This is one example of typographic application. Please note that typesetting specifications are a guide only, and should be adjusted accordingly per application.

Minimise the use of block capitals. Capitalisation reduces legibility and should only be used for short headings.

### Headlines

- Flama Condensed Bold
- sentence case
- left aligned

### Standfirst

- Roboto Bold
- sentence case
- left aligned

### Body copy

- Roboto Light
- sentence case
- left aligned

### Find Out More

- Flama Condensed Bold
- uppercase
- left aligned

### URL

- Flama Condensed Basic
- uppercase
- left aligned

Meeting top priorities for employers and learners

Education & Training Foundation 03

## Maths and English

**Improving outcomes in maths and English is central to success in work and life and therefore continues to be a high priority for the Education and Training Foundation.**

Our Maths and English Pipeline provides a range of resources and training for all teachers of these subjects. We offer over 20 different courses to support effective teaching of maths and English for teachers of GCSE, Functional Skills, apprenticeships and study programmes. Our 18 Regional Specialist Leads offer advice and guidance identifying the best options available for organisations and individuals.

Ensuring all teachers are confident in maths and English themselves is essential for all organisations in the sector and, to help achieve this, we currently offer 12 free, online modules

to improve personal skills. These are hosted on Foundation Online Learning – [www.foundationonline.org.uk](http://www.foundationonline.org.uk). Based on research and feedback, a further 12 modules are currently in development. Teachers and trainers can use our self-assessment tool – mapped to new GCSEs topics – to determine their levels of confidence and inform their own personal development plan. 1,967 teachers accessed these modules in the past year and feedback is overwhelmingly positive.

Finally, the Excellence Gateway has been updated with new films and case studies and continues to be a comprehensive repository for resources in maths, English and ESOL.

**FIND OUT MORE**  
[ETFOUNDATION.CO.UK/MATHSANDENGLISH](http://ETFOUNDATION.CO.UK/MATHSANDENGLISH)  
[SUE.SOUTHWOOD@ETFOUNDATION.CO.UK](mailto:SUE.SOUTHWOOD@ETFOUNDATION.CO.UK)



**“**Confidence is a huge issue with our learners. We're always trying to look for new ways to get something across. It's all about getting those ideas to make it easier for the learners because then it's easier for us because they've engaged, they want to be here and they don't see English and maths as a chore. Activities that the trainer has given us, I will definitely use.

JO YEARLEY  
CHILDCARE, HEALTH AND SOCIAL CARE TUTOR  
HEREFORDSHIRE AND LUDLOW COLLEGE

**”**



**2,389**

practitioners have completed short courses



**4,279**

practitioners have completed one of our online modules since April 2015

### Page numbers

- Flama Condensed Bold
- sentence case
- right aligned

### Folios

- Flama Condensed Book
- sentence case
- left aligned

### Pull quotes

- Flama Condensed Book
- sentence case
- left aligned

### Quote caption

- Flama Condensed Basic
- uppercase
- left aligned

### Key statistics

- Flama Condensed Bold
- uppercase
- centre aligned

### Support statistic copy

- Roboto Light
- sentence case
- left aligned

# BRAND EXPRESSION TYPOGRAPHY

## System typography in use

Arial should be used in a range of weights to add emphasis and create a sense of hierarchy, fundamentally improving readability and aiding accessibility.

Left alignment is predominantly used, with the exception of centre aligned key statistics supported by iconography.

This is one example of typographic application. Please note that typesetting specifications are a guide only, and should be adjusted accordingly per application.

### Headlines

- Arial Bold
- sentence case
- left aligned

### Standfirst

- Arial Bold
- sentence case
- left aligned

### Body copy

- Arial Regular
- sentence case
- left aligned

### Find Out More

- Arial Bold
- uppercase
- left aligned

### URL

- Arial Regular
- uppercase
- left aligned

Meeting top priorities for employers and learners

Education & Training Foundation 03

## Maths and English

**Improving outcomes in maths and English is central to success in work and life and therefore continues to be a high priority for the Education and Training Foundation.**

Our Maths and English Pipeline provides a range of resources and training for all teachers of these subjects. We offer over 20 different courses to support effective teaching of maths and English for teachers of GCSE, Functional Skills, apprenticeships and study programmes. Our 18 Regional Specialist Leads offer advice and guidance identifying the best options available for organisations and individuals.

Ensuring all teachers are confident in maths and English themselves is essential for all organisations in the sector and, to help achieve this, we currently offer 12 free, online modules to improve personal skills. These are

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Finally, the Excellence Gateway has been updated with new films and case studies and continues to be a comprehensive repository for resources in maths, English and ESOL.

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[ETFOUNDATION.CO.UK/MATHSANDENGLISH](http://ETFOUNDATION.CO.UK/MATHSANDENGLISH)  
[SUE.SOUTHWOOD@ETFFOUNDATION.CO.UK](mailto:SUE.SOUTHWOOD@ETFFOUNDATION.CO.UK)

“

*Confidence is a huge issue with our learners. We're always trying to look for new ways to get something across. It's all about getting those ideas to make it easier for the learners because then it's easier for us because they've engaged, they want to be here and they don't see English and maths as a chore. Activities that the trainer has given us, I will definitely use.*

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CHILD CARE, HEALTH AND SOCIAL CARE TUTOR  
HEREFORDSHIRE AND LUDLOW COLLEGE

”



**2,389**

practitioners have completed short courses



**4,279**

practitioners have completed one of our online modules since April 2015

### Page numbers

- Arial Bold
- sentence case
- right aligned

### Folios

- Arial Regular
- sentence case
- left aligned

### Pull quotes

- Arial Regular Italic
- sentence case
- left aligned

### Quote caption

- Arial Bold
- uppercase
- left aligned

### Key statistics

- Arial Bold
- uppercase
- centre aligned

### Support statistic copy

- Arial Regular
- sentence case
- left aligned



# BRAND EXPRESSION PHOTOGRAPHY

Our imagery has a reportage style. It should show a mix of people in different scenarios. Creating authentic, diverse and engaging imagery.

## When choosing photography it is important that the imagery:

- where possible features real people (not models) in real situations.
- shows ethnic and gender diversity amongst teachers and learners.
- features people looking interested, engaged and motivated.
- document people in a learning or training environment to give context.





# BRAND EXPRESSION ICONOGRAPHY

## Expressive iconography

Taking cues from our logo, we have two styles of iconography. Both have a particular style that reflects the visual language of the brand and should be adhered to when creating further icons.

Expressive iconography can be used at a large scale or to highlight key facts and figures.

The icons on this page exist as part of our asset library. If the set needs to extend, ensure any new icons are constructed from geometric shapes and maintain simplicity. Keep angles and visual weights consistent. Shapes should overlap to add texture.

A single colour from the brand palette can be applied to any icon, to complement the surrounding design or photography.

## Artworking

To ensure consistency of vibrancy in print, the overlap for all icons have an increased percentage of black added.

Red +30% K  
Yellow +05% K  
Blue +40% K  
Green +30% K  
Purple +30% K

## EXPRESSIVE ICON SET



## IN USE



**10,000+**

People visiting the Future Apprenticeship website by November 2016



**126,000**

Enrolments on the online Prevent duty training modules since August 2015

# BRAND EXPRESSION ICONOGRAPHY

## FUNCTIONAL ICON SET

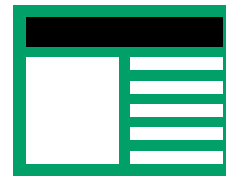
### Functional iconography

Taking cues from our logo, we have two styles of iconography. Both have a particular style that reflects the visual language of the brand and should be adhered to when creating further icons.

Functional iconography allows for more detail and therefore is useful for navigation and signposting in brand communications.

The icons on this page are to be used as a style guide for functional iconography. To make icons in this style, ensure they are constructed from geometric shapes and detail is minimal. Keep angles and visual weights consistent. Each icon must always include a single black bar to tie back to the graphic device.

A single colour from the brand palette can be applied to any icon, to complement the surrounding design or photography.



## **BRAND EXPRESSION GRAPHIC DEVICE**

Our logo extends into a dynamic graphic device that allows for flexible and distinctive communications. Using the device with our messaging and imagery, we can create a strong new visual language that's a manifestation of our core thought 'Underpinning Excellence'.

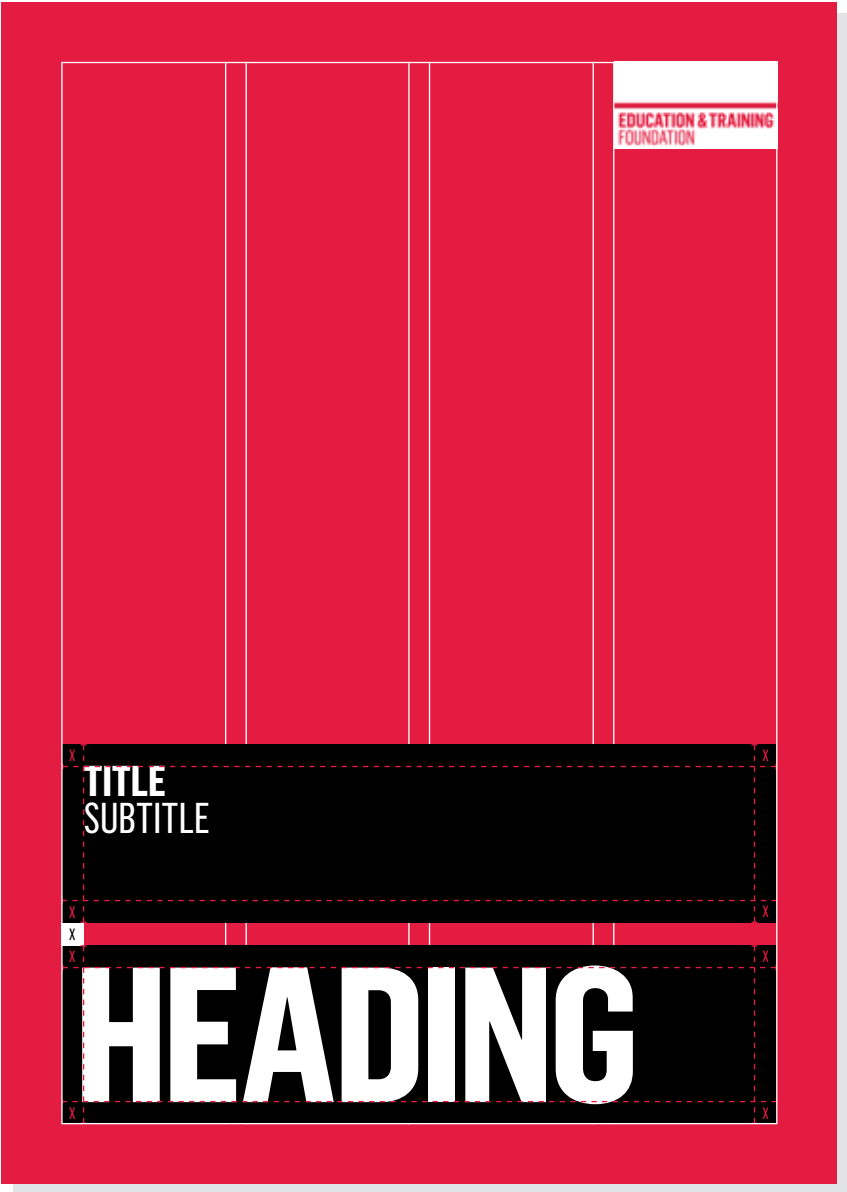


# BRAND EXPRESSION GRAPHIC DEVICE

## Setting typography

Headline copy should be centred vertically within the device, with a clear space around the type as illustrated below. Headings can run over multiple lines but must always be left aligned and should visually be balanced within the bars.

Different forms of content can go in whichever bar feels most suitable, ensuring our core thought of Underpinning Excellence is reflected in the choice.



# BRAND EXPRESSION

## GRAPHIC DEVICE

### Constructing our graphic device

A ratio of 1:4 is the optimal ratio between height and width. This will ensure that the graphic device is consistent across all brand communications.

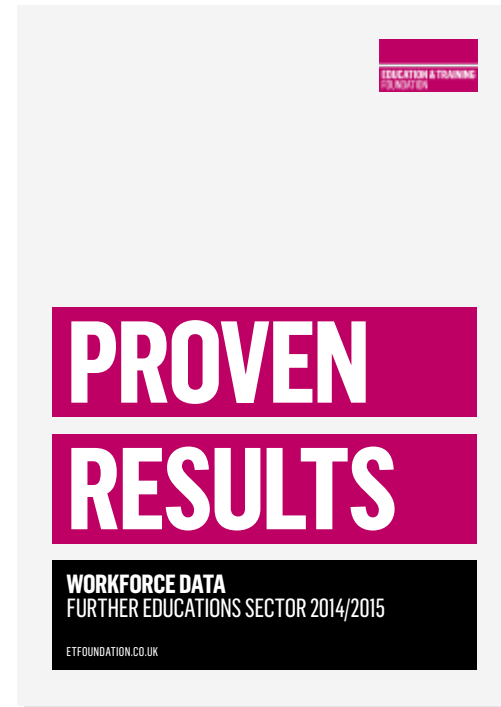
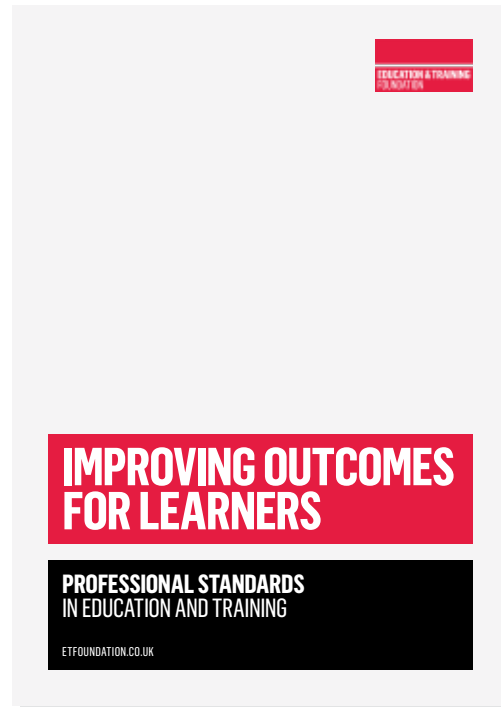
We can also stack the bars of the device, however we recommend that this never exceeds 4 bars in total.



# BRAND EXPRESSION GRAPHIC DEVICE

## Typography – white background

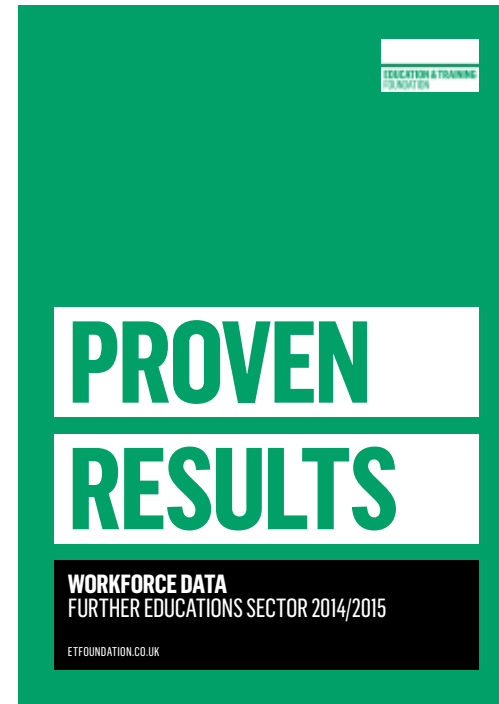
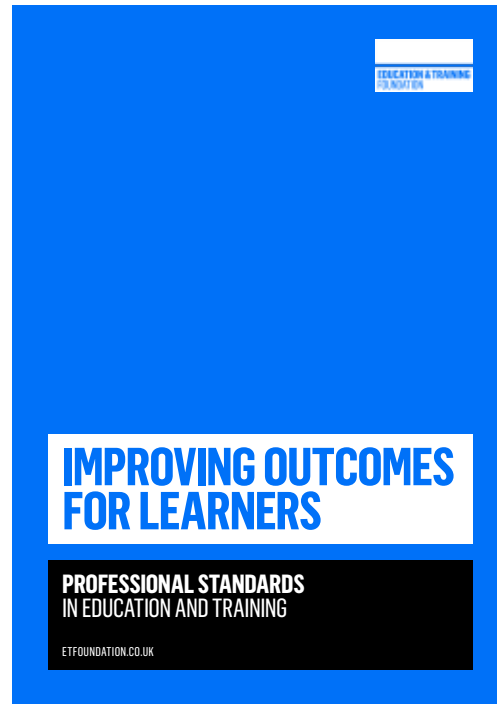
Typography and colour forms the basic framework for our layouts. Using colour blocks with typography creates visual impact when photography is not available.



# BRAND EXPRESSION GRAPHIC DEVICE

## Typography – solid colour

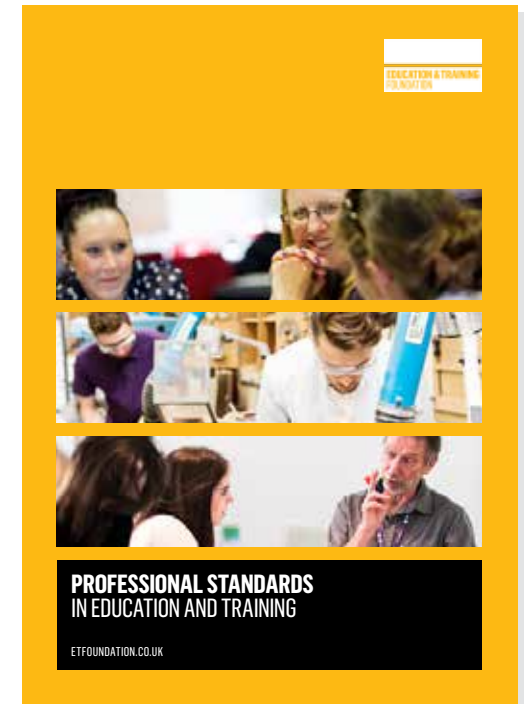
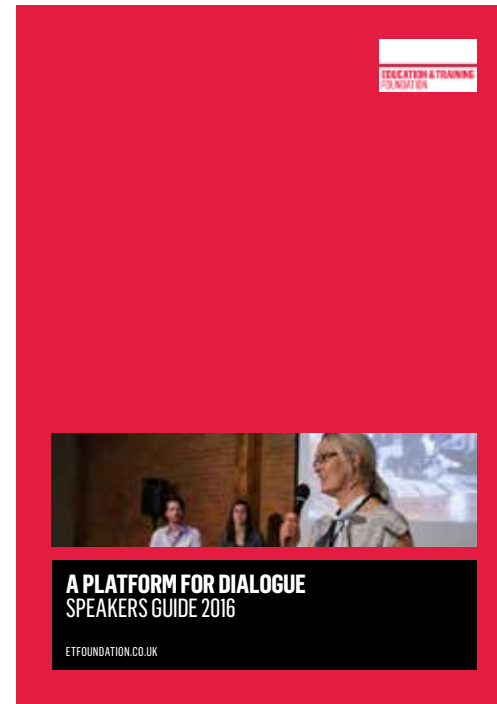
We can use solid colour blocking to create even more presence, or as an easy way to distinguish between a set of publications.



# BRAND EXPRESSION GRAPHIC DEVICE

## Photography – contained

Our graphic device can be used to hold imagery. We can hold a single hero image, or use the bars to present different situations and people.





# BRAND EXPRESSION GRAPHIC DEVICE

## Photography – full-bleed

As a further option, full bleed photography can also be placed behind the device.



# BRAND EXPRESSION CHARTS AND GRAPHS

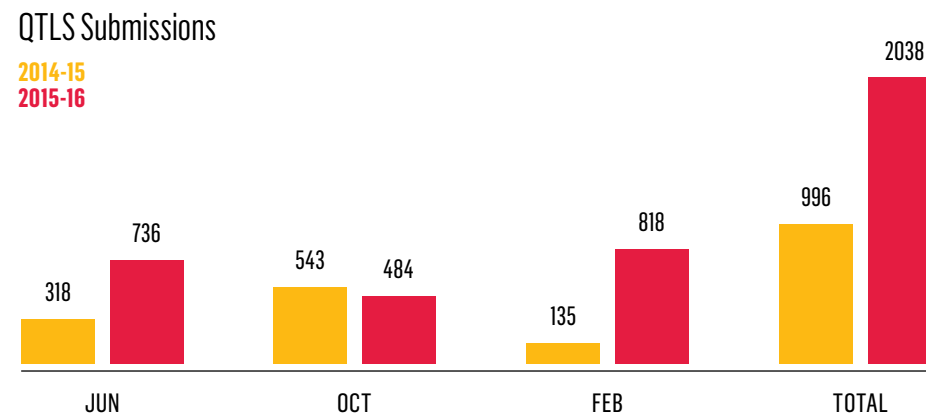
Some basic principles for creating graphs:

- Highlight key information through use of colour.
- Use a minimum number of colours per graph where possible.
- Tints of colours (see p24–26) can be used if required.
- Bold and geometric style.
- Clear and simple.

**EXAMPLE 01**  
PIE CHART



**EXAMPLE 02**  
BAR GRAPH

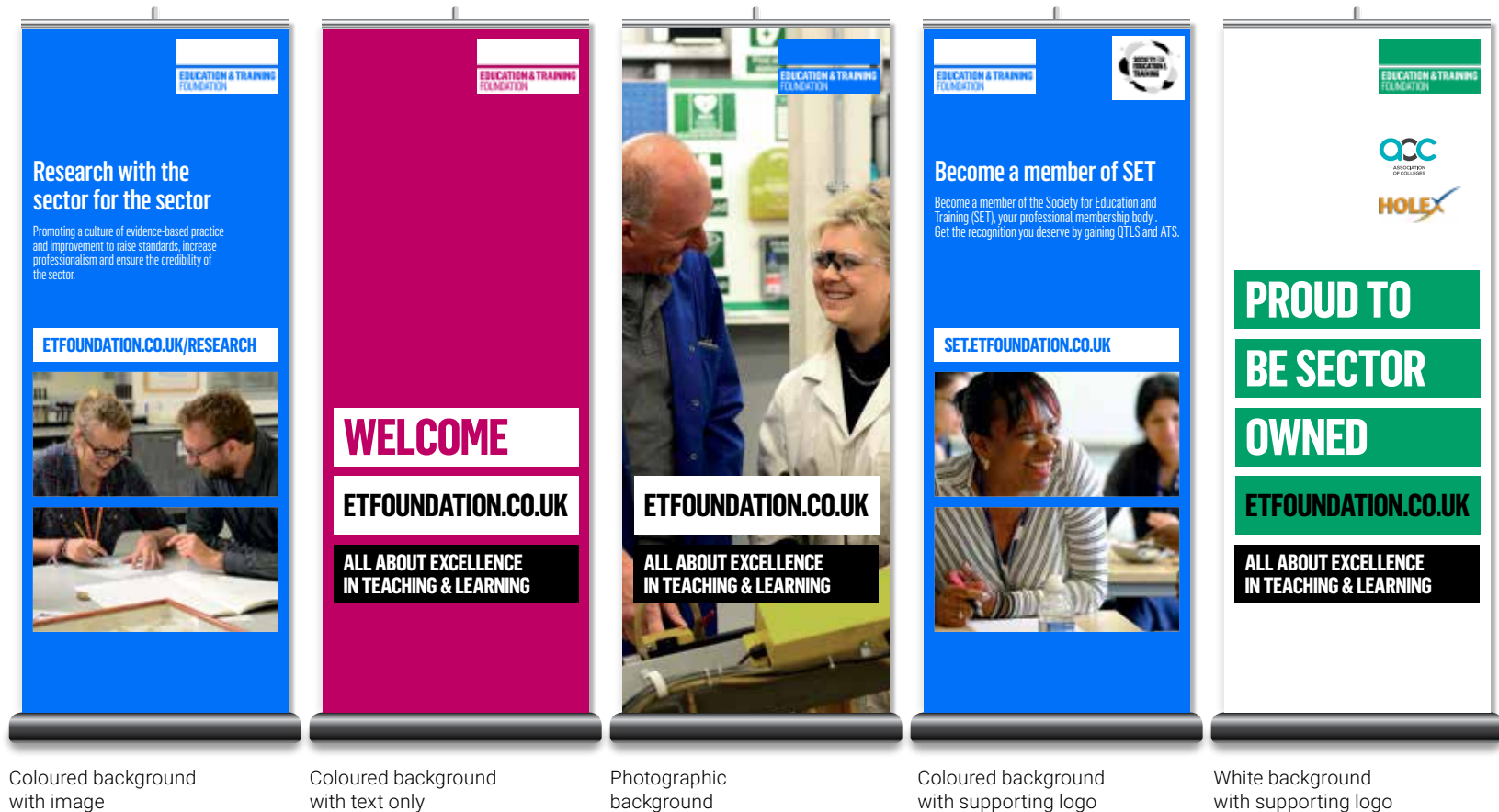


# BRAND EXPRESSION TEMPLATES

## Banners

A number of banner templates are available for use. These are set to a standard format but can be adjusted where necessary, always ensuring that:

- the most appropriate template is selected for the desired use.
- the outer margin of the template is adjusted accordingly when altering the banner dimensions.
- the graphic device always reaches from one outer margin to the other (i.e. the full width of the banner).
- the logo is scaled accordingly, retaining a high level of stand out.
- one colour is used per banner. When utilising multiple banners, a range of colours should be used.
- there is a clear sense of typographic hierarchy, with headlines and call to actions retaining prominence.
- when replacing images, they fill the image boxes completely, without any areas of white space.
- files are set up as specified by the printer, and produced to a high standard.



Coloured background  
with image

Coloured background  
with text only

Photographic  
background

Coloured background  
with supporting logo

White background  
with supporting logo

# BRAND EXPRESSION TEMPLATES

## Leaflets

Our leaflet template is set to A4 size and can be adjusted accordingly for each use. When using the template, always ensure that:

- there is a clear hierarchy of text, with headlines and key messaging retaining prominence.
- one consistent colour is used for text boxes, the introductory paragraph, headlines and the logo. When creating multiple leaflets, a range of colours should be used.
- when replacing images, they fill the image boxes completely, without any areas of white space.
- when being printed externally, files are set up as specified by the printer, and produced to a high standard.



**Introductory paragraph to appear here in Arial bold 18/21pt. Introductory paragraph to appear here in Arial bold 18/21pt.**

### Subhead

- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.

### Subhead

- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.

### Subhead

- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.
- Bullet point text in Arial regular, black 10pt on 13pt.

Access all your leadership support via the ETF's leadership portal: [www.elmag.org.uk](http://www.elmag.org.uk)



**LARGE IMPACTFUL  
STATEMENT CAN  
APPEAR HERE**

Content side



**LEAFLET  
HEADING**

URL CAN APPEAR HERE

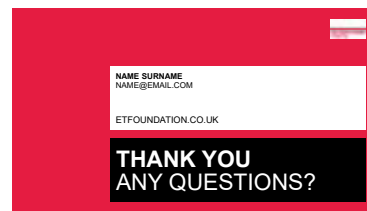
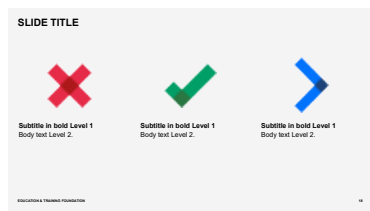
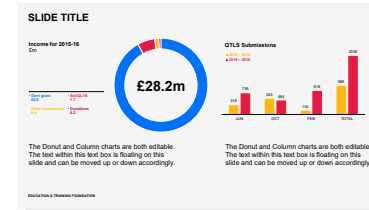
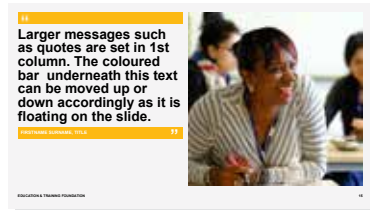
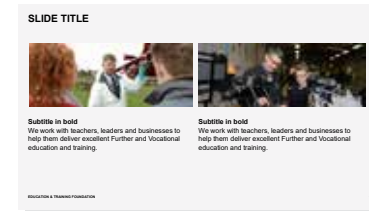
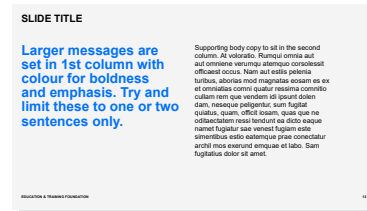
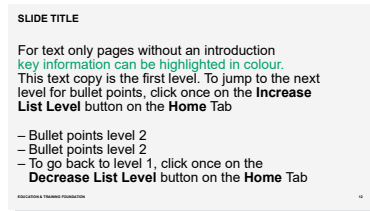
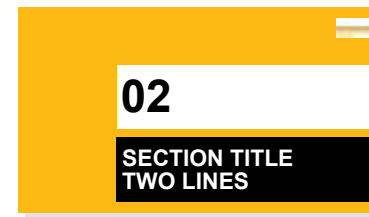
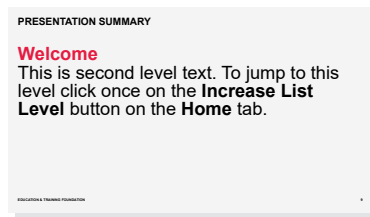
Cover

# BRAND EXPRESSION TEMPLATES

## PowerPoint

Our PowerPoint template is set to a wide screen 16:9 dimension and can be adjusted accordingly for each use. When using the template, always ensure that:

- there is a clear hierarchy of text, with headlines and key messaging retaining prominence.
- One colour is used per slide, except when multiple colours are needed for graphs and charts.
- when replacing images, they fill the image boxes completely, without any areas of white space.





# BRAND EXPRESSION VIDEO – TEMPLATE

## Video content

When producing video content there are 2 main approaches. One involves creating bespoke video content that involves moving footage (see next slide) and the other uses a more template focused approach for videos such as webinars.

## Templates

When producing templated video content please ensure that all slides are created to a 16:9 ratio.

The slides on this page provide a guide that should be used to create templated videos.

When creating slides always ensure that:

- there is a clear hierarchy of text, with headlines and key messaging retaining prominence
- brand typefaces, Flama Condensed and Roboto are used when possible
- One colour is used per slide, except when multiple colours are needed for graphs and charts
- when using images, they fill the image boxes completely, without any areas of white space

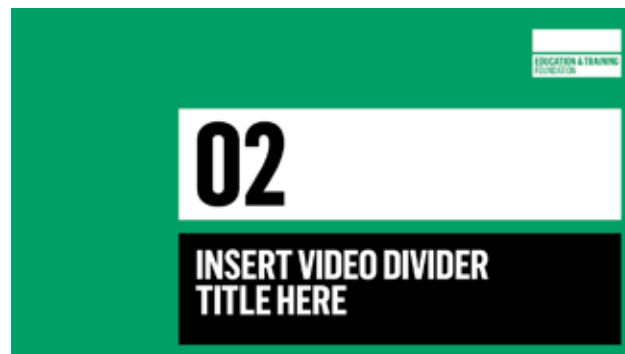
Title slide



Alternative title slide



Divider slide



Text only content slide



Alternative content slide



Quote slide



# BRAND EXPRESSION VIDEO – BESPOKE

## Bespoke video content

When producing bespoke, moving footage, video content it is important to make sure that the brand remains clear and visible throughout, but gives the content enough room to tell the story. This includes using approved brand typefaces for typographic supers and a clear end frame that includes the ETF logo and relevant call to action.

When creating bespoke video content always ensure that:

- there is clear area for Education and Training Foundation branding within the video
- brand typefaces, Flama Condensed and Roboto are used when possible
- brand colours are used when colour is needed

Intro/title slide



Typographic super slide



Primary end frame



Alternative end frame



# BRAND EXPRESSION ONLINE MODULES

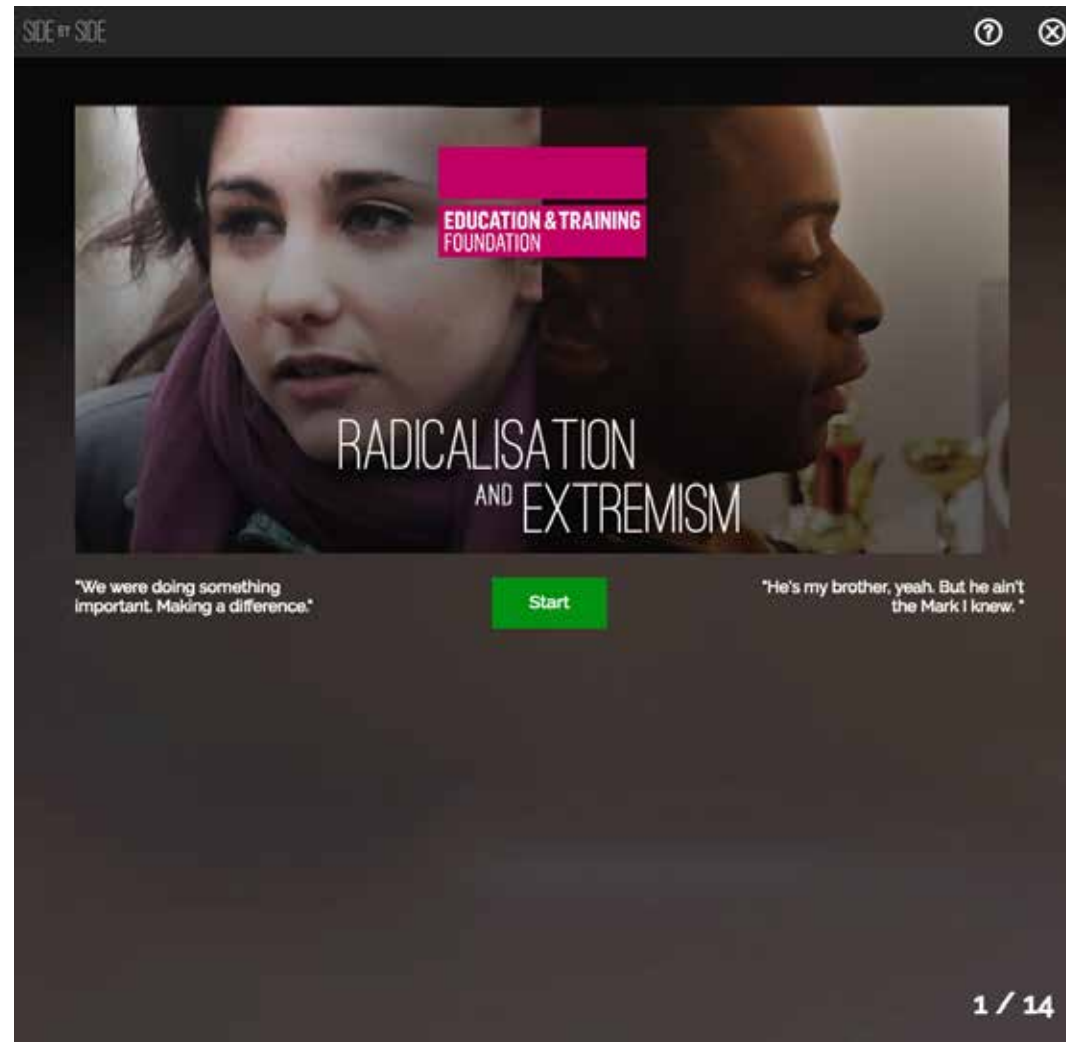
## Online modules

Online training modules are used to create interactive educational tools. When producing online modules it is important that the brand remains visible, and aligned with the master guidelines, but the user experience should also be simple and easy to navigate.

When creating new online modules always ensure that:

- the Education and Training Foundation logo is present on at least the first and last slide, and the logo has the correct clear space around it. The logo should be in one of the primary colours (yellow and black can be used here depending on the background used).
- brand typefaces, Flama Condensed and Roboto are used when possible
- brand colours are used across any user interface design when colour is needed
- any iconography matches the master style

Intro slide





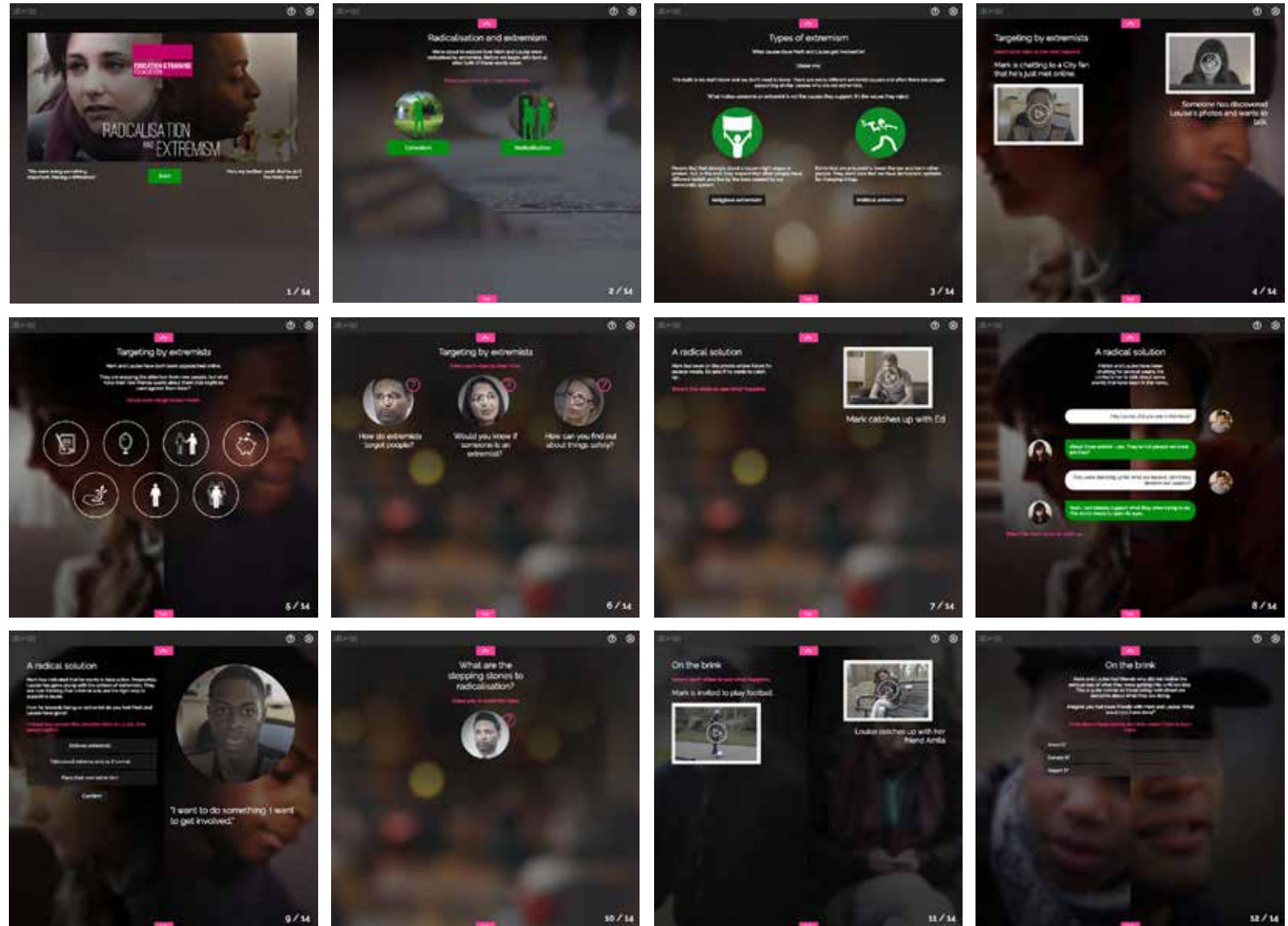
# BRAND EXPRESSION ONLINE MODULES

## Online modules user journey

Here is a user journey for an existing online module. Please follow a similar structure and user journey for new online modules but ensure that the master brand is applied correctly:

- the Education and Training Foundation logo is present on at least the first slide, and the logo has the correct clear space around it
- brand typefaces, Flama Condensed and Roboto are used when possible
- brand colours are used across any user interface design when colour is needed
- any iconography matches the master style

## Intro slide



## **BRAND EXPRESSION**

### **TONE OF VOICE**

The tone of voice used across all communications should be open and engaging, authoritative but not arrogant.

Avoid jargon. Write in short, clear sentences. Always write with the reader in mind.

# OPEN

# CONFIDENT

# CLEAR

# EXPERT

**03**

**CO-  
BRANDING**

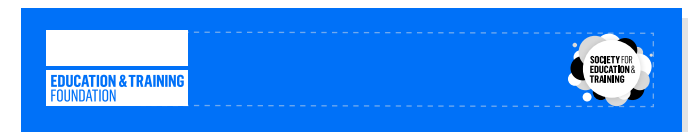
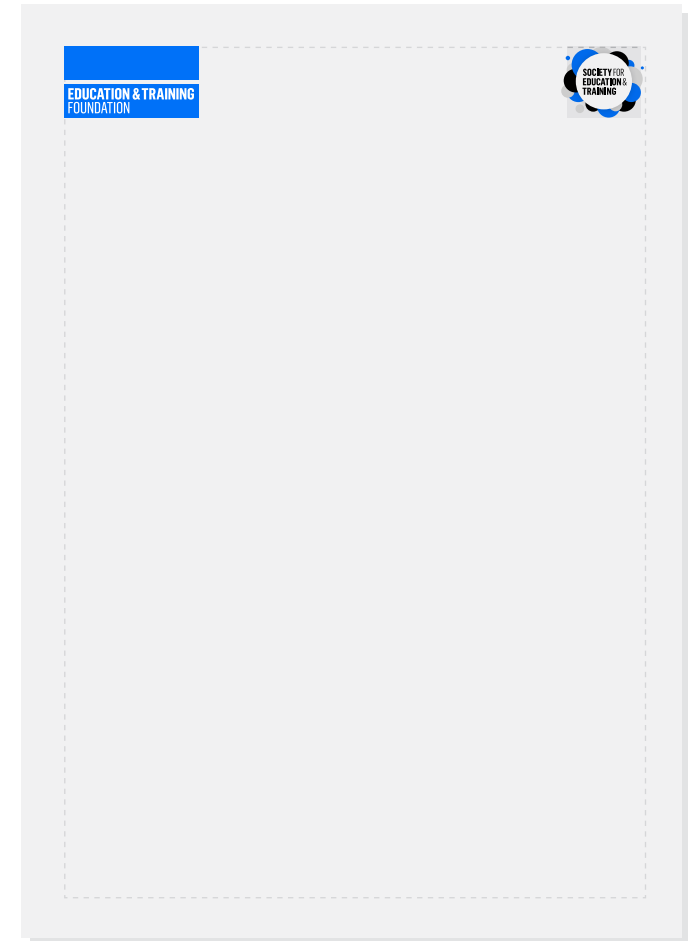
# CO-BRANDING ETF + SET

When ETF is promoting SET, or SET products within an ETF document or environment:

- In these instances we must use the core ETF brand but restrict the use of colour to the blue, black and white of the ETF colour palette.
- The SET logo should be the same height as the ETF logo, and clear space rules observed (page 12 of the guidelines).
- The ETF logo should always feature first.



Size relationship



Positioning examples and colourways

# CO-BRANDING ETF + SET

These banners are shown as an example of when ETF is promoting SET, or SET products within an ETF document or environment.

EDUCATION & TRAINING  
FOUNDATION

## CPD support for teachers and trainers

Sign up to our range of teaching courses, resources and support covering everything from maths and English, SEND and digital support to the Prevent Duty and apprenticeship reforms.

[ETFFOUNDATION.CO.UK](https://ETFFOUNDATION.CO.UK)



EDUCATION & TRAINING  
FOUNDATION



## Professional status and membership

Become a member of the Society for Education and Training (SET), your professional membership body. Get the recognition you deserve by gaining QTLS and ATS.

[SET.ETFFOUNDATION.CO.UK](https://SET.ETFFOUNDATION.CO.UK)



EDUCATION & TRAINING  
FOUNDATION

## CPD support for leaders and governors

Ask us about our full range of leadership programmes, expert support and governor recruitment services.

[ETFFOUNDATION.CO.UK](https://ETFFOUNDATION.CO.UK)



# CO-BRANDING DELIVERY PARTNERS

When a Delivery Partner is promoting ETF, or ETF products within a co-branded document, graphic or environment:

- The ETF logo should have equal visual weight with the Delivery Partner logo, and clear space rules observed (pages 12 and 17 of the guidelines).
- The ETF logo should always feature first and where possible placement should follow the positioning and background rules (pages 13 and 16 of the guidelines).

When creating graphics to be used in a digital environment, such as for a social media post, digital advertisement or website banner, the graphic must be created using only ETF digital brand colours (see page 23) and fonts (see pages 28-30), with the both the ETF logo and Delivery Partner logo included in the graphic.



Examples of digital graphics created by a Delivery Partner

# CO-BRANDING DELIVERY PARTNERS + DfE

The Delivery Partner and DfE logo-bar demonstrates the relationship between ETF, our Delivery Partner and the DfE. When we co-brand, we're lending the credibility of ETF to our delivery partners and centres.

The Delivery Partner logo must be accompanied by the "Our Partner" title and the following strapline: "[Delivery Partner] is working in partnership with the Education and Training Foundation to deliver this offer."

The DfE logo must be accompanied with the "Funded By" title.

The logo bar should fit within the established margin/guidelines set by the master logos above.

The Delivery Partner logo should be the same height as the DfE logo.

The Delivery Partner logo should always feature first.

## Size relationship



Content side

[Delivery Partner] is delivering this programme on behalf of the Education and Training Foundation.

This programme is funded by the Department for Education.

## Key straplines to sit beneath Delivery Partner and DfE logos

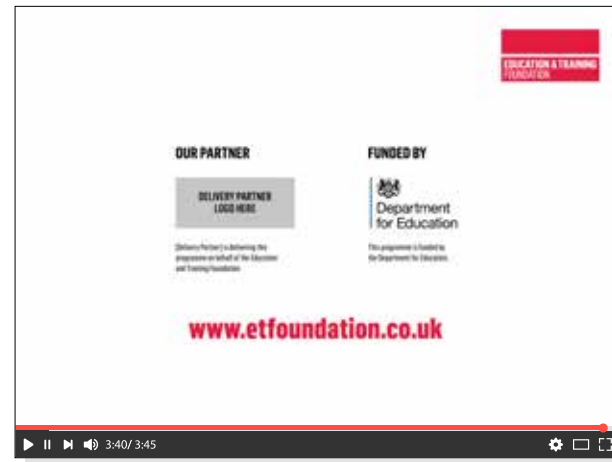
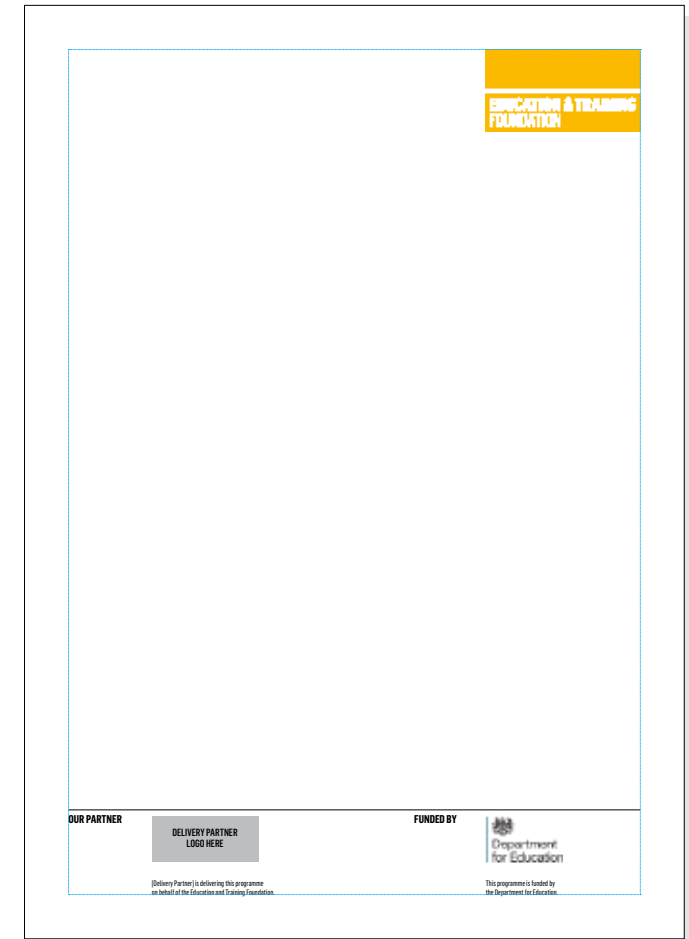
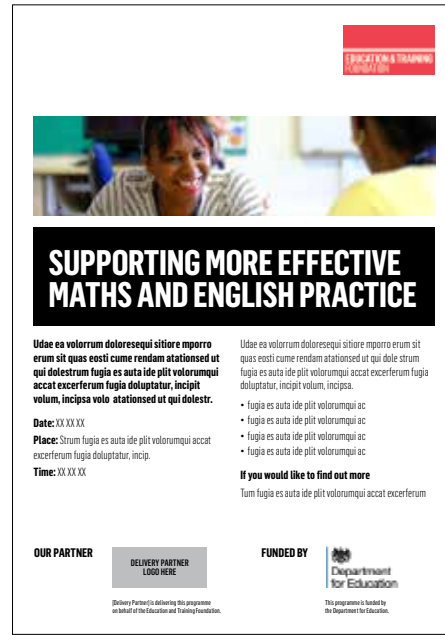


Example of footer placement on back cover of brochure



# CO-BRANDING DELIVERY PARTNERS + DfE

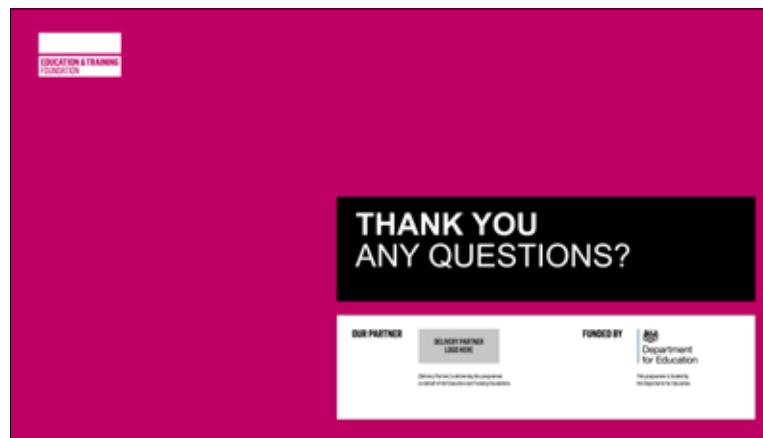
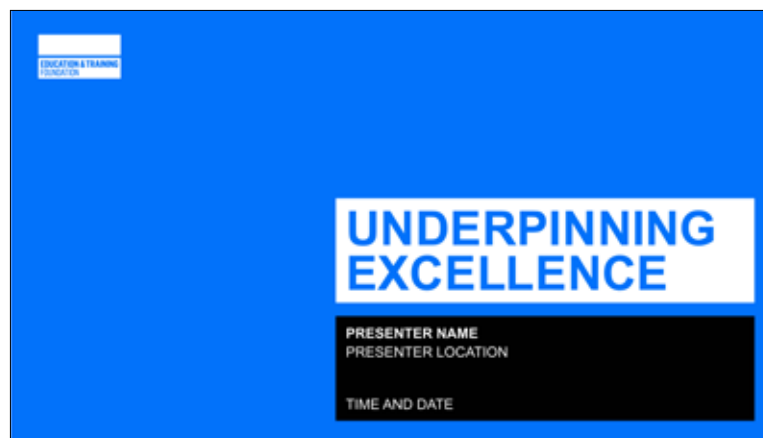
- The Delivery Partner logo should be the same height as the DfE logo
- The Delivery Partner logo should always feature first.



Clockwise: A5 leaflet, A4 letterhead, video start and end stills.



# CO-BRANDING DELIVERY PARTNERS + DfE



**04**

**BRAND  
EXPERIENCE**

# BRAND EXPERIENCE STATIONERY

FIRSTNAME SURNAME  
JOB TITLE

M +44 (0) 0000 000000  
T +44 (0) 0000 000000  
name.surname  
@etfoundation.co.uk

Address line one  
Address line two  
ETFFOUNDATION.CO.UK

EDUCATION & TRAINING  
FOUNDATION

FIRSTNAME SURNAME  
JOB TITLE

M +44 (0) 0000 000000  
T +44 (0) 0000 000000  
name.surname  
@etfoundation.co.uk

Address line one  
Address line two  
ETFFOUNDATION.CO.UK

EDUCATION & TRAINING  
FOUNDATION

157-197 BUCKINGHAM PALACE RD  
LONDON SW1W 9SP

TEL +44 (0) 20 3740 8280  
enquiries@etfoundation.co.uk  
etfoundation.co.uk

EDUCATION & TRAINING  
FOUNDATION

Ms. L Thompson  
7 Newcomen Road  
Tunbridge Wells,  
Kent TN4 9PK

Dear Ms Thompson,

**Lorem ipsum dolor sit amet verum**

Rae rem esti ommolupendi cum nus auditi dolecat ibusdaero vendit placeaturene alitae si toreped ut ea verum velit venimus trumquam suntotas earchil igento maiur aut quiantis tempost acia perit magnimi nitatiased que ducim eic tempe et, te qui omnisquis et latate exerest faceaturene Luptatur.

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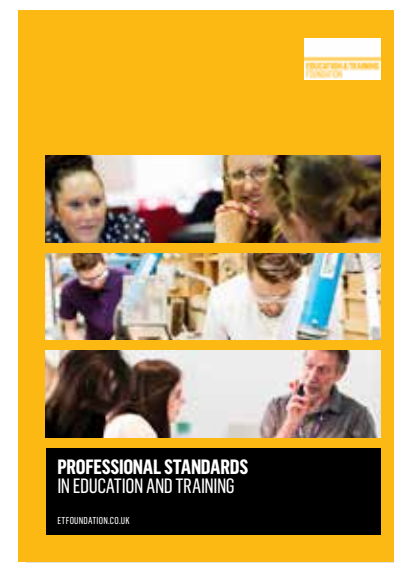
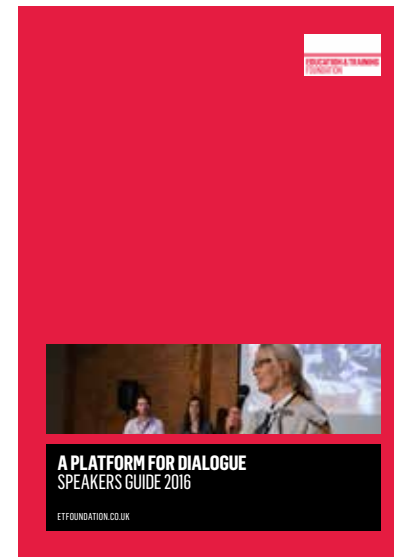
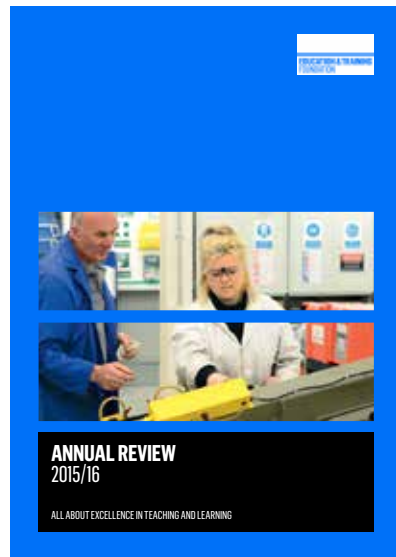
Yours sincerely,



**James Smith**  
Job title

The Education and Training Foundation is a registered charity in England and Wales (charity number 1153859) and a company limited by guarantee, registered in England and Wales (company number 08540597). ETF Services is a company limited by guarantee, registered in England and Wales (company number 9511877), and a wholly owned subsidiary of the Education and Training Foundation.  
Registered address: 157-197 Buckingham Palace Road, London SW1W 9SP

# BRAND EXPERIENCE BROCHURE COVERS



BRAND EXPERIENCE  
BROCHURE SPREADS

# SETTING THE PROFESSIONAL STANDARD

Setting the professional standard

## Professional Standards

**Setting and supporting Professional Standards in the teaching workforce is central to the Education and Training Foundation's purpose.**

We developed the Standards in 2014 working with the whole sector. They are designed to challenge and improve professional work at all stages of their career. Alongside this, we have developed a workbook to help providers and governors to personal development and online assessment tools.

The Standards and the resources developed around them apply to the whole FE workforce: teachers, trainers and assessors. We have been embedding them in all our contracts involving practitioners and their use has significantly increased over the past year. The Professional Standards section of the ETF website is our most accessed resource, with over 3,500 visits a month. In a recent survey, 67% of those who were aware of ETF knew that we developed the Professional Standards and provide their use.

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/PROFESSIONALSTANDARDS  
PAUL.KETSELL@ETFOUNDATION.CO.UK

## Outstanding Teaching Learning and Assessment (OTLA)

**Our OTLA programme is the embodiment of the Standards in action. OTLA offers peer-led collaborative development of teaching for practitioners and leaders to develop a deeper understanding of how to improve an education. It provides sector-led solutions to sector-defined issues. OTLA is evidence based, research informed, and focuses on how teaching improvement starts with the professionalisation of individual teachers.**

In 2015/16 the ETF ran three large regional programmes. In 2016/17 we have expanded this to further regions, and introduced Professional Exchanges – smaller scale peer development networks to embed and sustain what was learnt through OTLA.

The OTLA programme has reached over 2,000 teaching staff in England this year. Practitioners report that it increased confidence in their teaching, helped them understand how to improve their practice, increased their engagement with learning technology and gave them a sense of professionalism in their career.

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/OTLA  
PAUL.KETSELL@ETFOUNDATION.CO.UK

**44** The ETF investment for our OTLA project has brought business benefits to delivery Training and our partners both inside and outside the classroom. Developing teachers to achieve outstanding teaching, learning and assessment, thematically impacts colleges and independent Training Providers.

**46** 290 colleges have completed our Regional Learning Improvement Programme.

**93%** of colleges participated in some element of the OTLA programme.

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/OTLA  
PAUL.KETSELL@ETFOUNDATION.CO.UK

Putting the challenge of change

## Leadership and Governance

**Effective leaders and governors take the opportunities the change brings, and drive. They deliver the responsive Further Education and training system we need.**

The ETF support for leaders and governors continues sector wide, with support from outside the sector. We provide responsive professional development to help leaders and governors to develop the key capabilities they need in their roles. We also address the specific strategic challenges their organisations face. For example, we have provided a programme for managers in maths and English, strategic management and curriculum development and apprenticeship, and modelling and operation of effective and efficient study programmes and work experience.

In 2016, Sir Frank McLoughlin was appointed to head our leadership work. He will build on our existing leadership offer to continue to ensure it is developed with and for the whole sector, in the light of structural and policy changes. A flagship Top Leaders programme will extend our support for all types of leaders – new, existing and aspiring, governors and clerks.

We commissioned the highly regarded National Leaders of Governance programme, delivered on our behalf by the Association of Colleges, and we provided regional governance support.

We also commissioned professional development opportunities for leaders and managers via our leadership portal, and we supported chairs and their governing bodies, including student governors. We provided resources to support professional development and to promote a more diverse leadership cadre.

We supported 360 leaders and governors from 140 providers through our GO2E maths and English capability.

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/LEADERSHIPGOVERNANCE  
FRANK.MCLOUGHLIN@ETFOUNDATION.CO.UK

**44** 470 leaders, managers and governors accessed Study Programmes support.

**1,100** leaders, managers or governors were supported through resources and courses on our leadership portal (LMS).

**1** network of over 670 leaders was available to provide coaching and mentoring.

**1** we gave practical advice on new roles to over 100 leaders and governors engaged via ETF sponsored Area Review conferences and elsewhere.

**1** we supported more than 10,000 leaders, managers and practitioners through offender learning resources through offender learning resources.

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/LEADERSHIPGOVERNANCE  
FRANK.MCLOUGHLIN@ETFOUNDATION.CO.UK

Education & Training Foundation

## Sir Frank McLoughlin

**44** The FE and training system is facing the most significant phase of reorganisation and reformation since incorporation in 1993. The leadership challenges are growing in scale and complexity. The dimensions of the challenge are truly sobering.

**46** I think the Review does offer a clear vision of the future of the sector. It is a blueprint for change, we do need the chance to shape the future for the benefit of learners and the economy.

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/LEADERSHIPGOVERNANCE  
FRANK.MCLOUGHLIN@ETFOUNDATION.CO.UK

Putting up barriers for employers and learners

## Functional Skills

**Our report, Making maths and English work for all, found that there was a need to improve the confidence, competence and credibility of Functional Skills – particularly with employers. A programme to restore Functional Skills – supported by BIS and OfE – began in September 2015.**

The first stage of the programme consulted over 500 employers of all sizes. Many employers told us that their workforce had maths – and sometimes English – and an often reluctant to engage in learning. The lack of confidence and mastery of these skills – speaking, reading and writing as well as use of numbers – is a key issue for employers.

The central purpose of Functional Skills in maths and English is to give people the practical knowledge and confidence to be able to function effectively in work, study and the Environment. We are committed to the aim of Functional Skills to be able to apply basic skills more effectively in the workplace. These include – communicating well, writing accurately, and being able to perform relatively simple calculations and overcome work-based problems.

To ensure these qualifications are improved, we ran consultations with providers and practitioners on their subject content. We also consulted on updating the National Adult Literacy and Numeracy Standards, with contributions from over 750 teachers, trainers, leaders and managers working across adult, community, further, offender and work-based education and learning. A report including recommendations was delivered to Ministers in October 2016.

We are currently working on the development of a new exemplar curriculum for Functional Skills in maths and English which will support teachers and respond outcomes for learners by giving clear guidance on session planning using evidence-based approaches.

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/FUNCTIONALSKILLS  
SUE.SOUTHWOOD@ETFOUNDATION.CO.UK

**44** Top three maths skills employers require (of 26).

- Solve problems involving number or measurement, in job context
- Break problem into smaller parts, work through systematically, in job context
- Perceive and use different approaches

**46** Bottom three maths skills employers require (of 26).

- Add or subtract fractions
- Recognise and use 2D representation of 3D objects
- Find area, perimeter and volume of simple shapes

**44** Top three English skills employers require (of 31).

- Speak confidently and clearly
- Understand questions and give a relevant, logical and coherent answer in appropriate language in job context
- Write clearly and coherently using standard English

**46** Bottom three English skills employers require (of 31).

- Add or subtract fractions
- Recognise and use 2D representation of 3D objects
- Find area, perimeter and volume of simple shapes

**44** Are employers aware of Functional Skills?

**126,000** employers are aware of Functional Skills

**2,459** people trained in how to prevent duty

**44** Top three maths skills employers require (of 26).

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Source: ETF survey of employers May 2016

Education & Training Foundation

## Prevent

**The Prevent duty is a legal obligation for providers to safeguard their learners and staff from extremism, and to embed British values in teaching and learning.**

In July 2015 a closed report that while many general FE colleges and sixth forms were making progress, a worrying number of providers are struggling to implement the duty.

The Education and Training Foundation is funded by government to work in this sensitive area. We are funded to support staff and organisations within the FE sector, and we are now tasked with providing assistance to learn how our online Prevent training modules and the face-to-face safeguarding course are recommended in the Home Office Prevent catalogue. So far, we have enrolled 121,000 people on the course.

We provide free online modelling for governors and board members, leaders and managers, practitioners and support staff, as well as employers, head families and subcontractors, together with an easy read version for support staff.

We provide consultancy as well as commercial in-house Prevent duty and British values training.

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/PREVENT  
SUE.SOUTHWOOD@ETFOUNDATION.CO.UK

**44** We have been working on organising our Prevent responsibilities and just wanted to let you know how useful I have found the website. It has proven to be an invaluable source of support and information, which I have struggled to find elsewhere. It has been a life-saver for me.

**46** Ensuring all teachers are confident in maths and English themselves is essential for all organisations in the sector and to help achieve this, we currently offer 12 free, online modules

**PROVIDER POINT**  
ETFOUNDATION.CO.UK/PREVENT  
SUE.SOUTHWOOD@ETFOUNDATION.CO.UK

Putting up barriers for employers and learners

## Maths and English

**Improving outcomes in maths and English is central to success in work and life and therefore continues to be a high priority for the Education and Training Foundation.**

Our Maths and English Profile provides a range of responses and training for all teachers of these subjects. We offer over 20 different courses to support effective teaching of maths and English for teachers of GCSE, Functional Skills, apprenticeships and study programmes. Our Regional Specialist Leads offer advice and guidance identifying the best options available for organisations and individuals.

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**PROVIDER POINT**  
ETFOUNDATION.CO.UK/MATHSANDENGLISH  
SUE.SOUTHWOOD@ETFOUNDATION.CO.UK

**44** Confidence is a huge issue with our learners. We're always trying to look for new ways to get something across. It's all about getting those ideas to make it easier for the learners because that's their role for us because they're engaged, they want to be here and they don't do English and maths as a chore. Activities that the trainer has given us, I will definitely use.

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Education & Training Foundation

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**PROVIDER POINT**  
ETFOUNDATION.CO.UK/MATHSANDENGLISH  
SUE.SOUTHWOOD@ETFOUNDATION.CO.UK

BRANDING@ETFOUNDATION.CO.UK  
TEL +44 (0) 20 3740 8280

ETFOUNDATION.CO.UK

**THANK YOU**